

# ATA ESTIMATE SCRUBBER

## 2019 FALL TRADESHOW & CONFERENCE

### WHAT IS OUR GOAL?

It's simple - make sure every shop in Manitoba is getting paid for the work they are performing. With the recent changes to the estimating standards, it is even more crucial to ensure things are not left off of your estimates. Don't leave anything on the table!

### WHAT IS AN ESTIMATE SCRUBBER?

An Estimate Scrubber is a program that "scrubs" your estimates to identify what opportunities you may have missed. You may have heard of these scrubber programs or sites before but the twist here is that the ATA has created an exclusive version for the Manitoba market. While most scrubbers will give you missed opportunities on various industry set standards, this one will specifically tell you what you missed within the MPI guidelines. We have spent countless hours inputting Manitoba specific rules in order to make it as user friendly as possible because we know how valuable your time is. This tool is great to help your existing estimator make sure they are capturing everything and even train new estimators quickly and efficiently while ensuring you are writing consistent estimates.

### HOW DOES IT WORK?

Each shop that signs up gets their individual login information and has the ability to have different profiles for each estimator. Scrubbing an estimate is quick and simple - Create a PDF right from Ultramate and upload it into the scrubber site right from your computer - it literally takes seconds to upload. Your estimators will then make the changes in Ultramate as this program does not actually alter your estimate, it only scrubs it and makes suggestions.

## ESTIMATE SCRUBBER *YOUR SECOND SET OF EYES*

IMPROVE YOUR  
KPI'S

REDUCE  
CYCLE TIMES

GET PAID FOR  
WHAT YOU DO

