

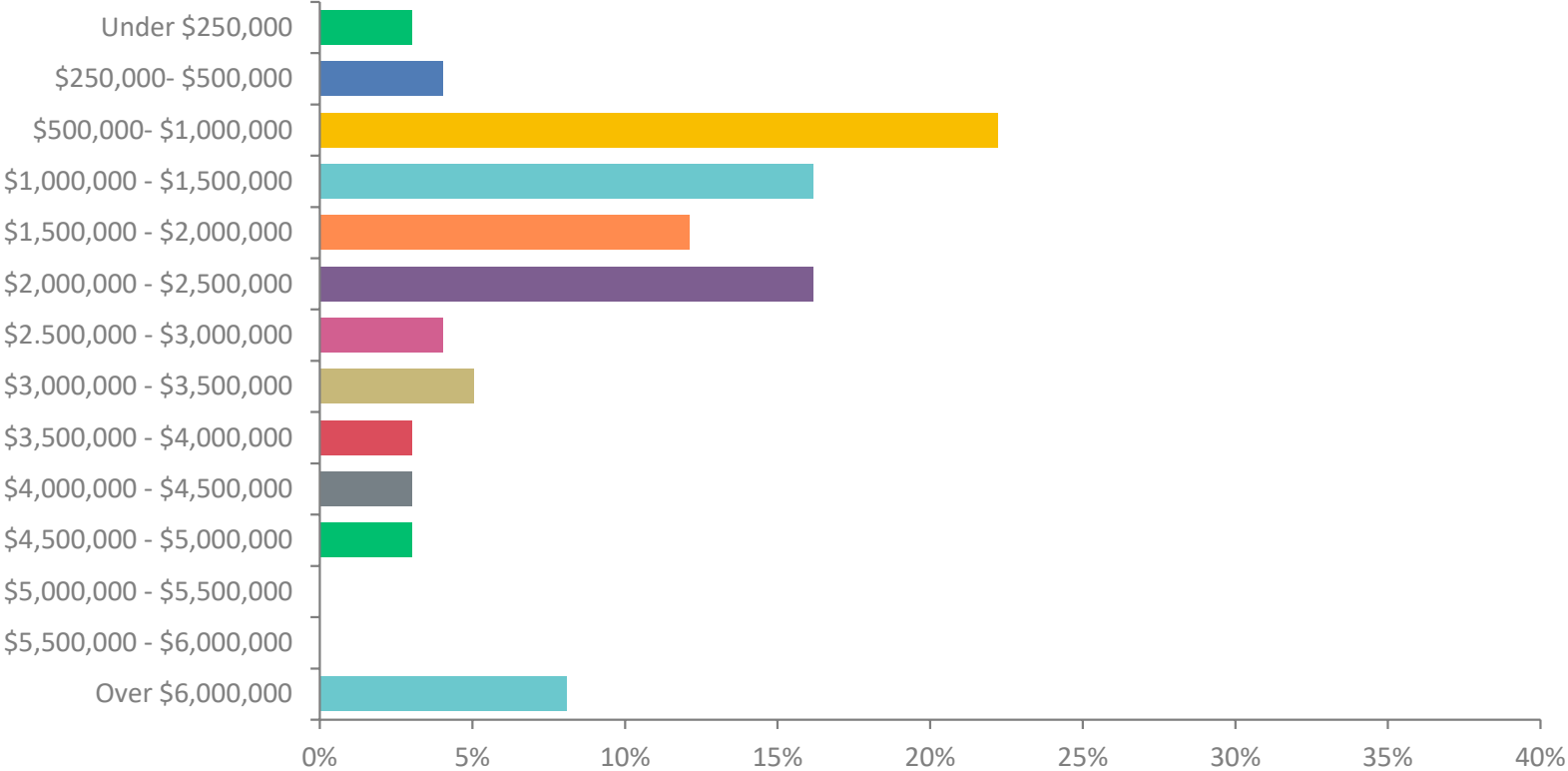
Industry Survey 2023

Wednesday, May 24, 2023

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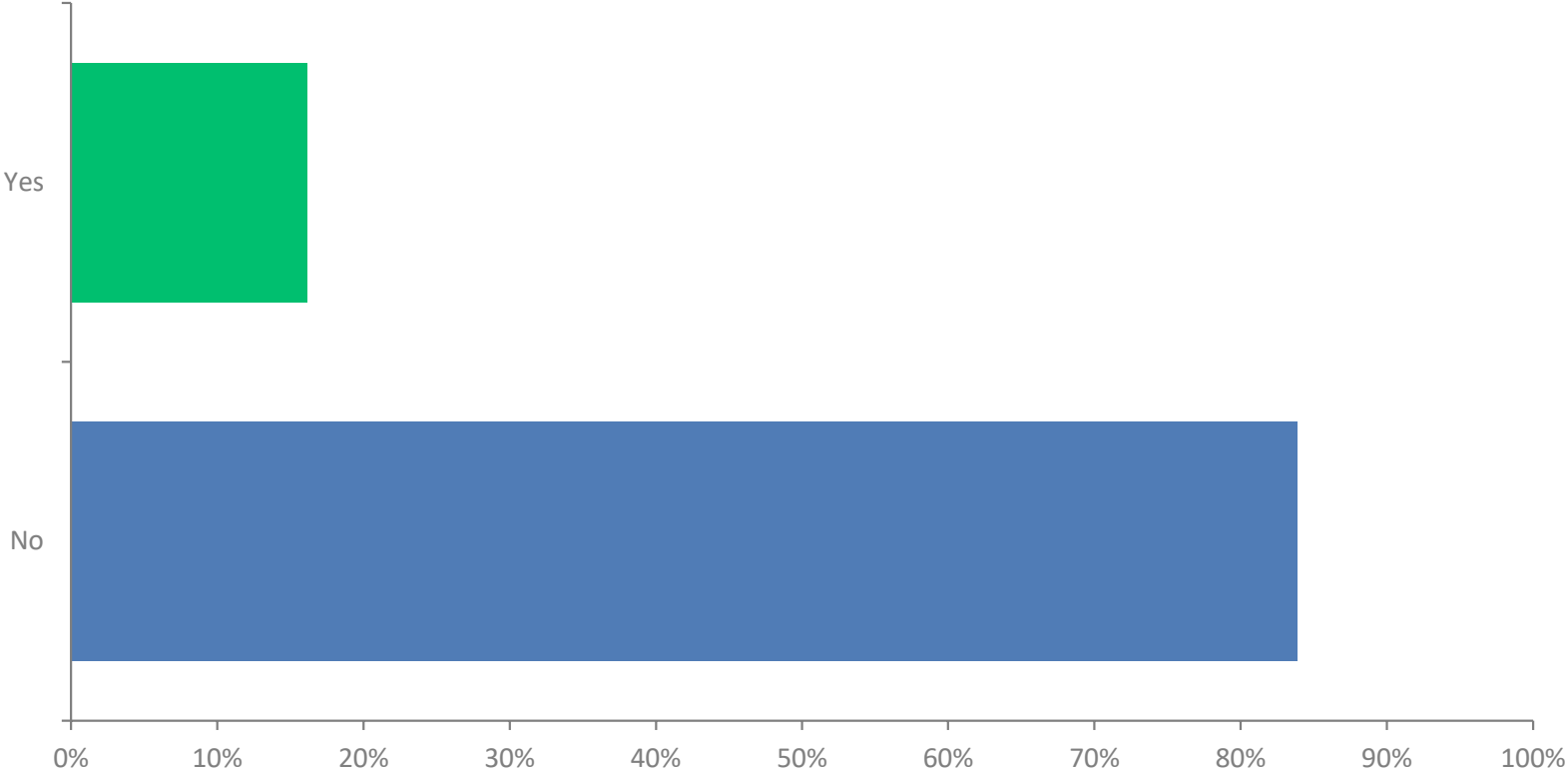
Q1: What are your collision facility's annual sales?

Answered: 99 Skipped: 0



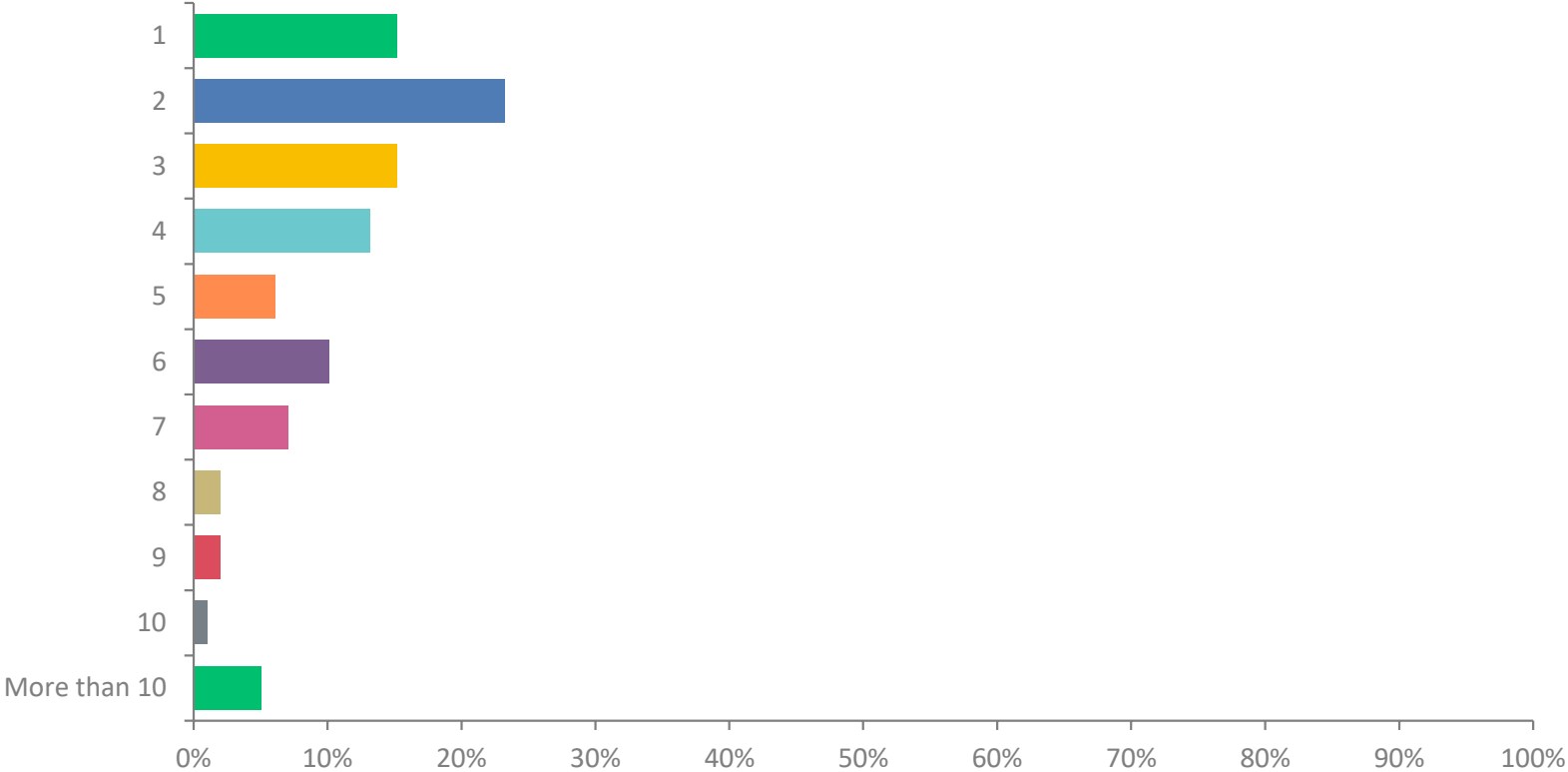
Q2: Are you part of an MSO (multi store operation)?

Answered: 99 Skipped: 0



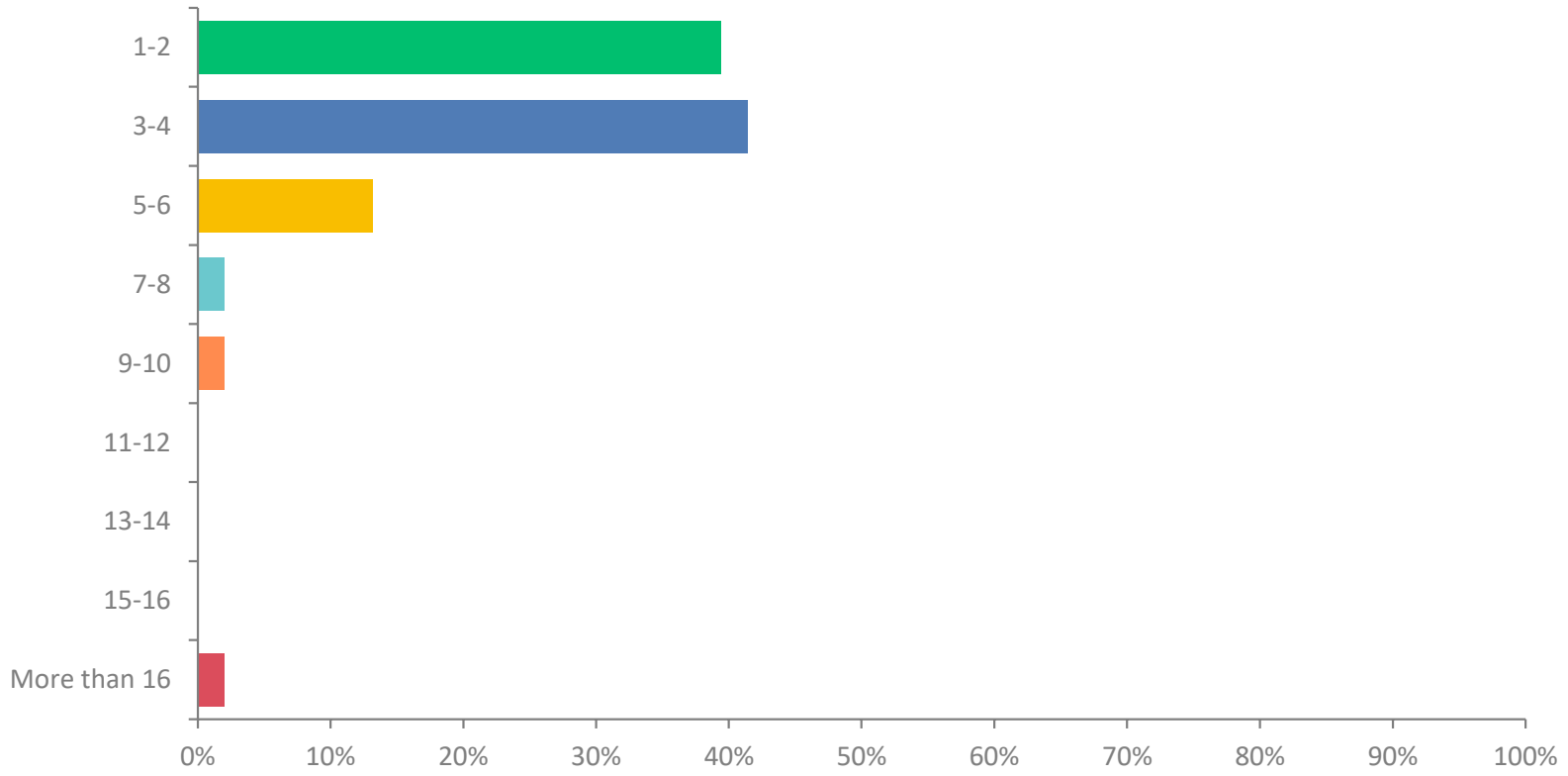
Q3: How many admin staff do you have? Note- For the purpose of this survey - Detailers, Estimators & Production Managers are considered admin staff.

Answered: 99 Skipped: 0



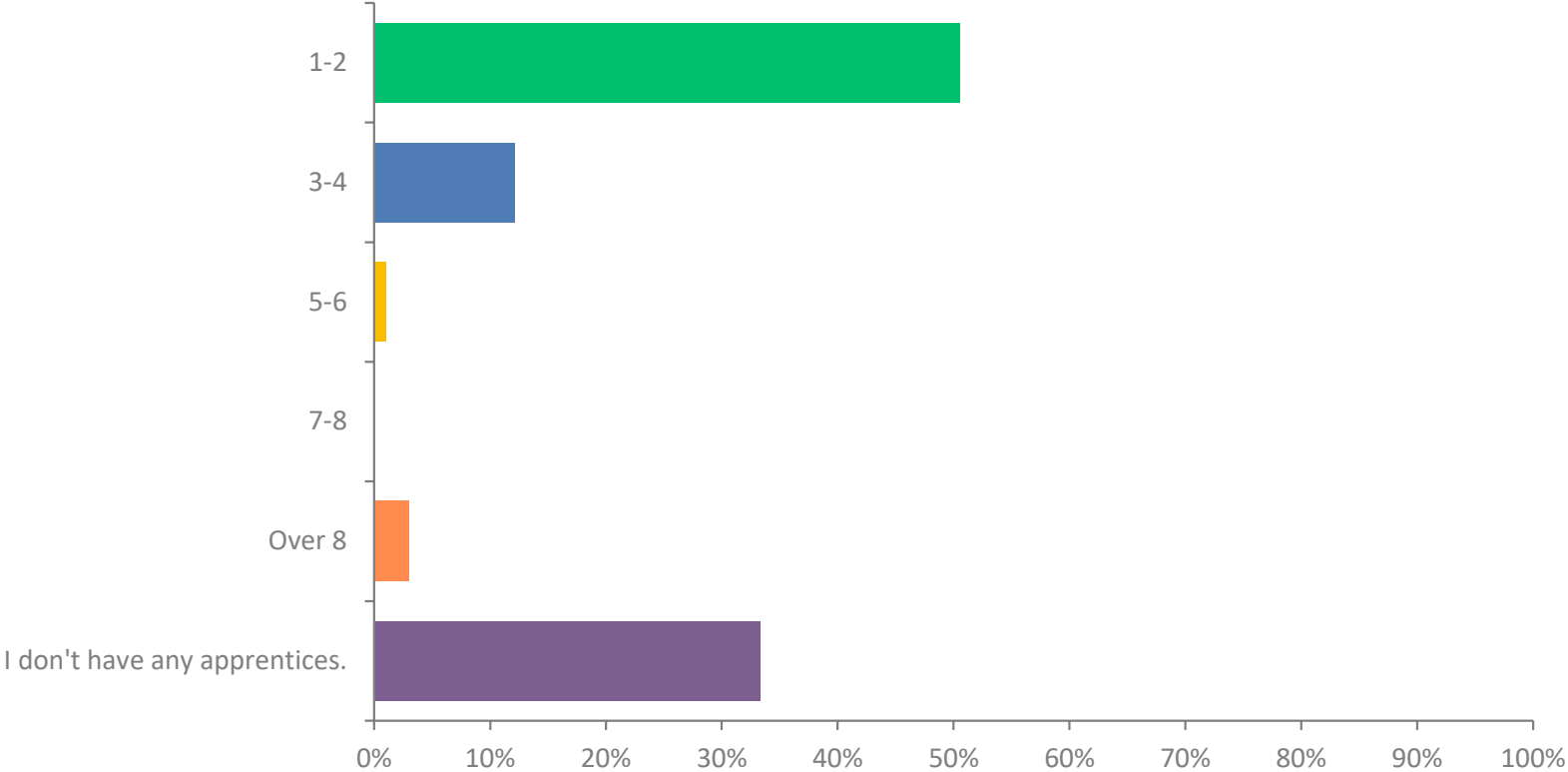
Q4: How many journeyman techs do you have? (Paint & Body combined)

Answered: 99 Skipped: 0



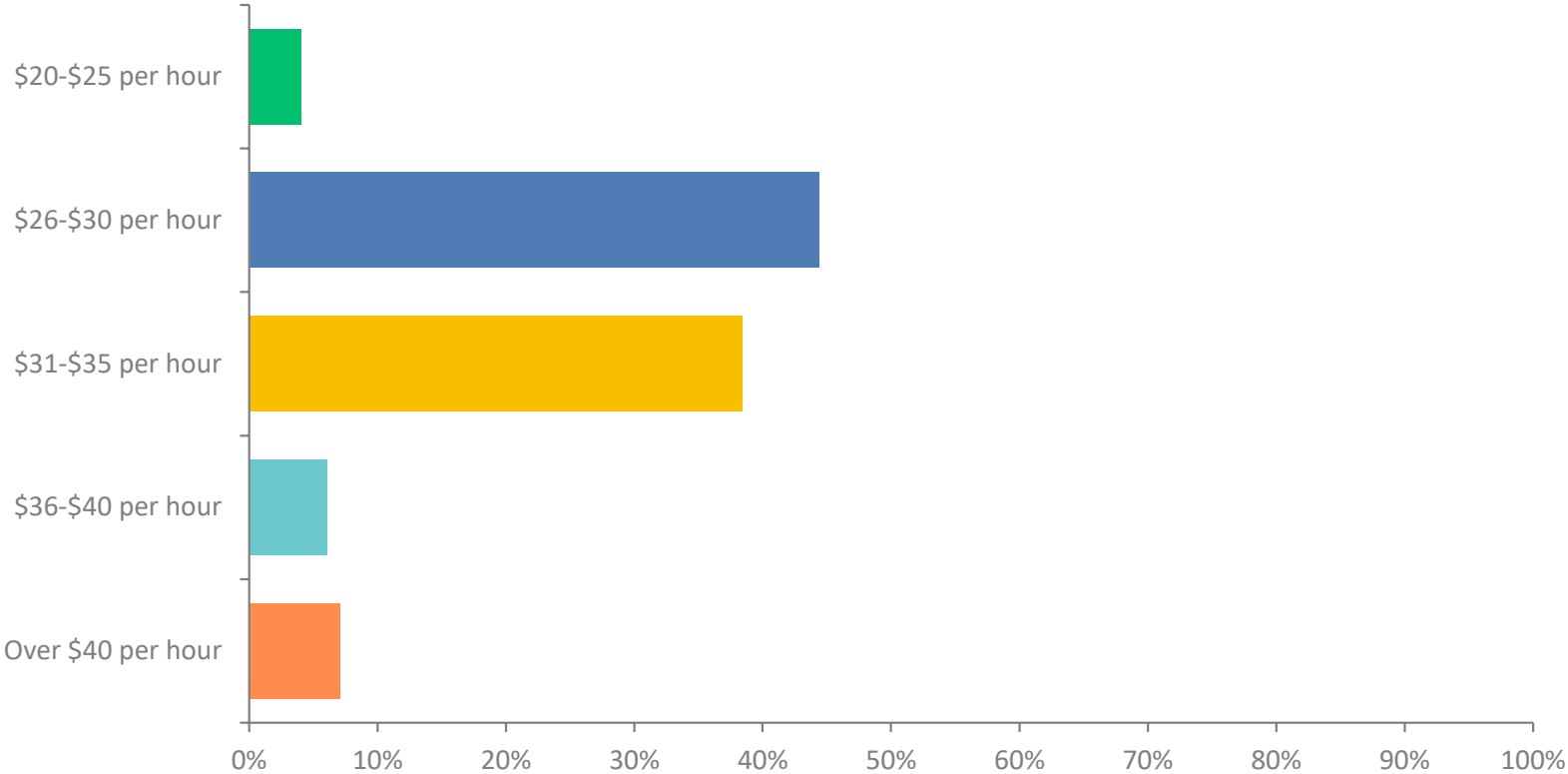
Q5: How many apprentices do you have?

Answered: 99 Skipped: 0



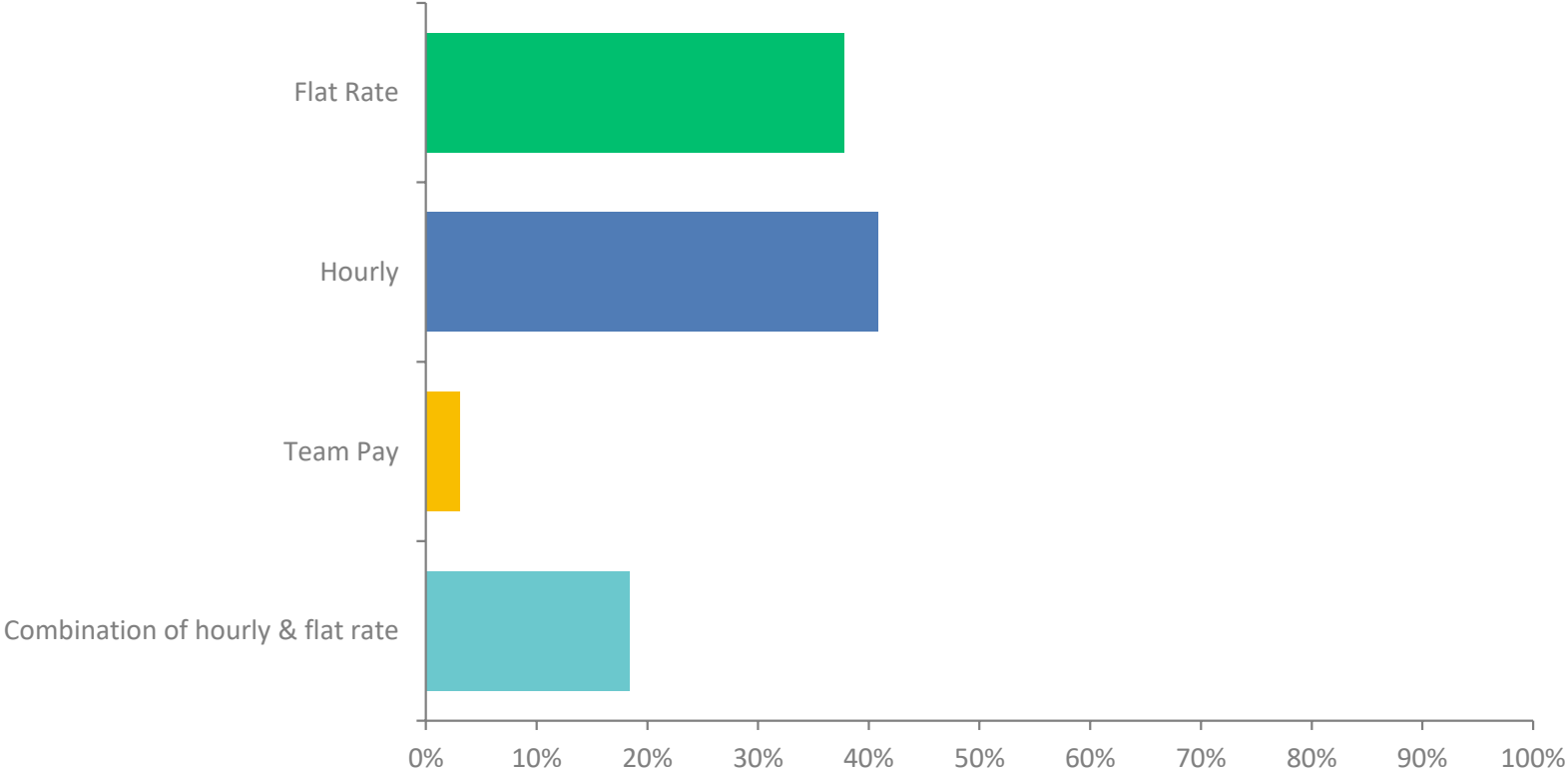
Q6: What do you pay your journeyman body techs per hour?

Answered: 99 Skipped: 0



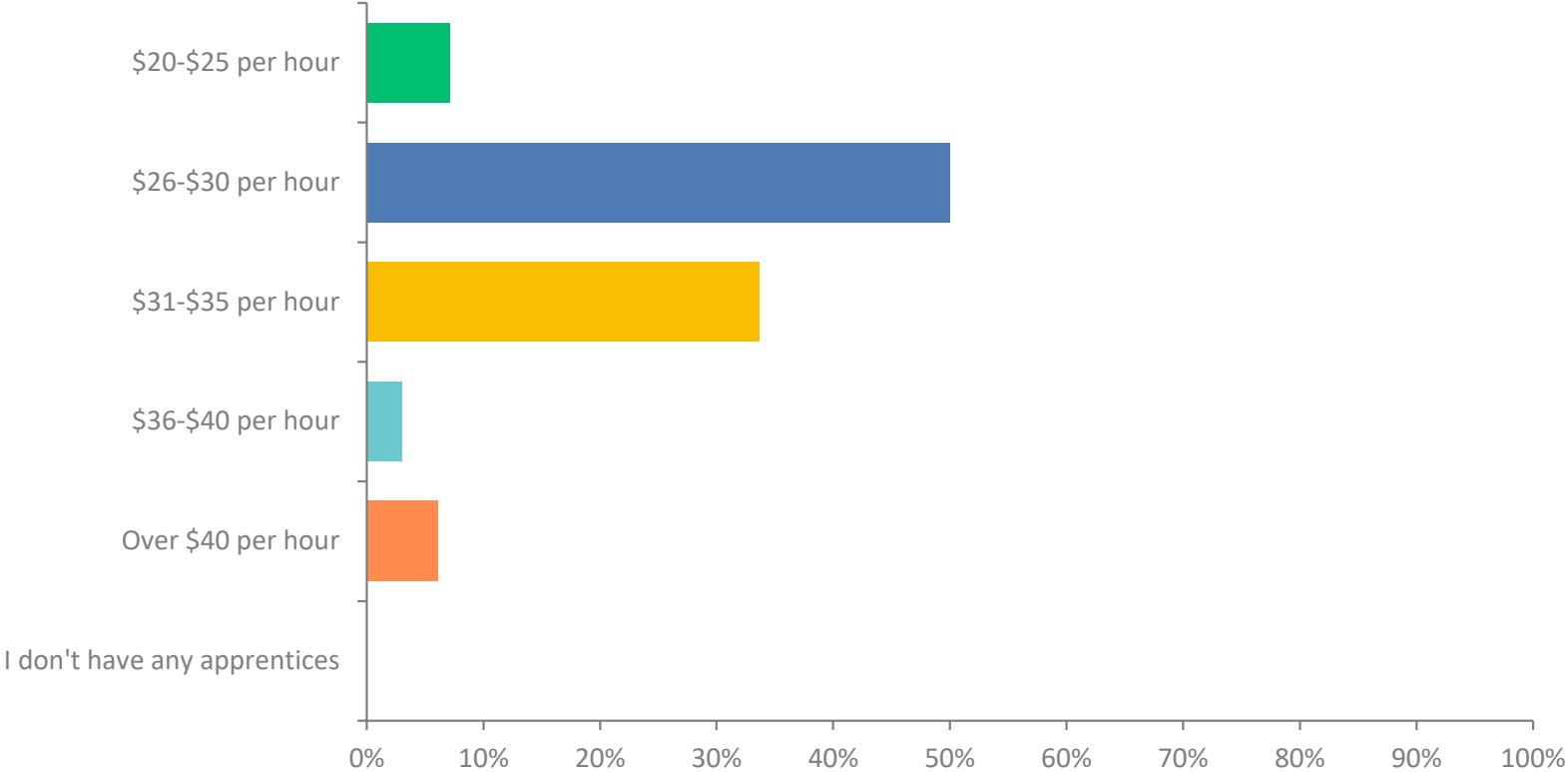
Q7: How do you pay your body techs? If you offer a bonus system, that will be addressed further on in the survey.

Answered: 98 Skipped: 1



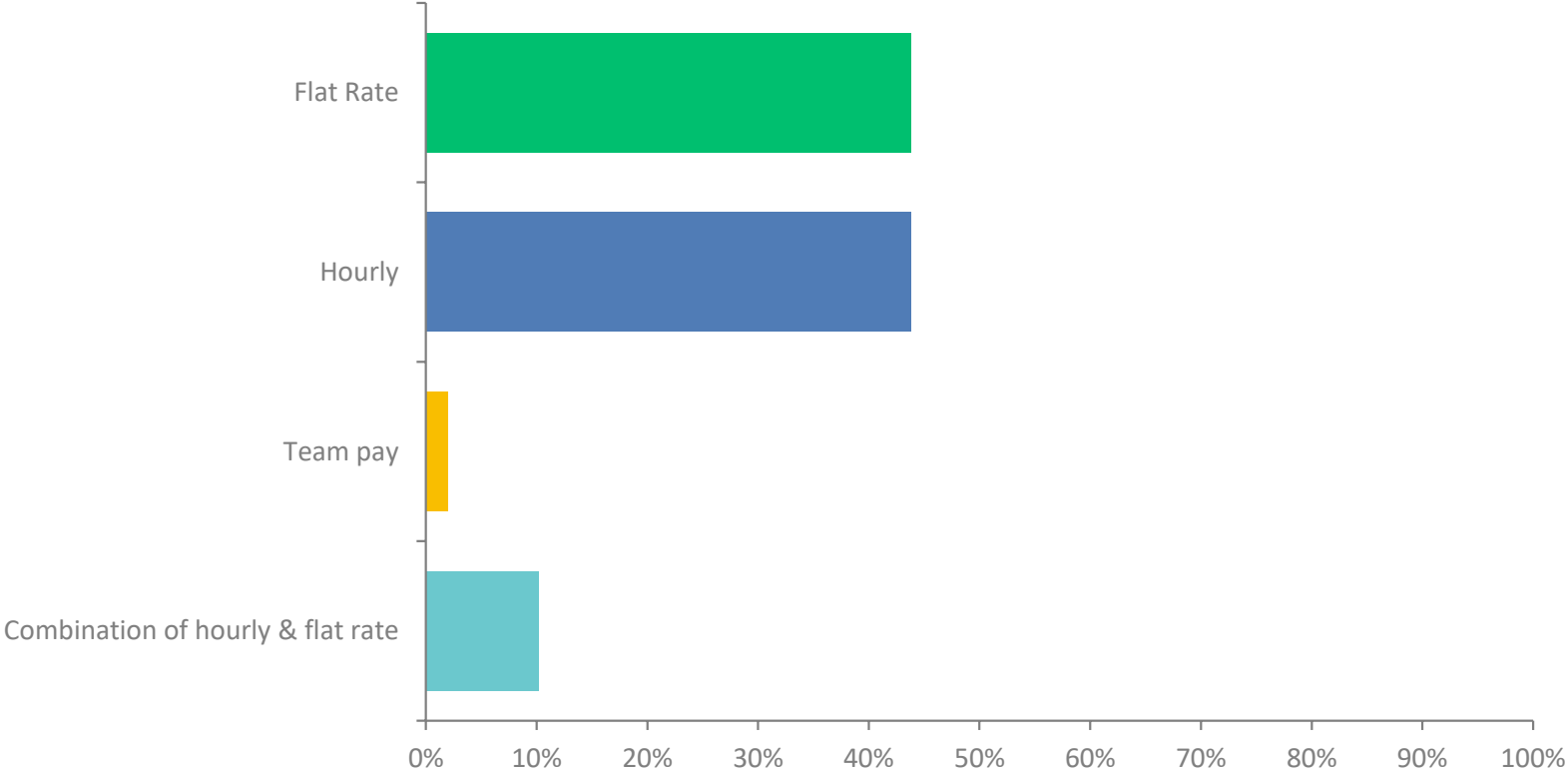
Q8: What do you pay your journeyman painter per hour?

Answered: 98 Skipped: 1



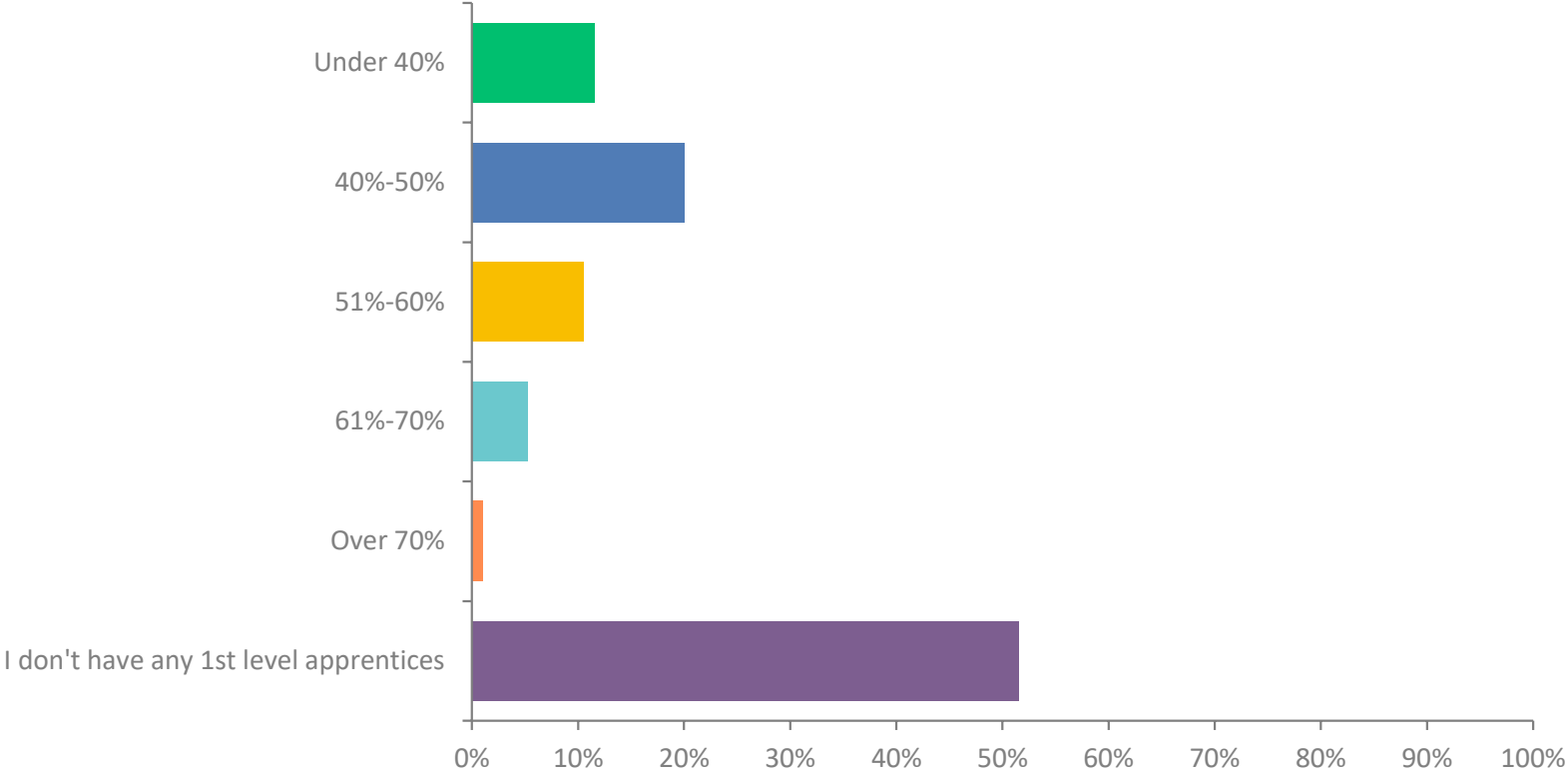
Q9: How do you pay your paint techs? If you offer a bonus system, that will be addressed further on in the survey.

Answered: 98 Skipped: 1



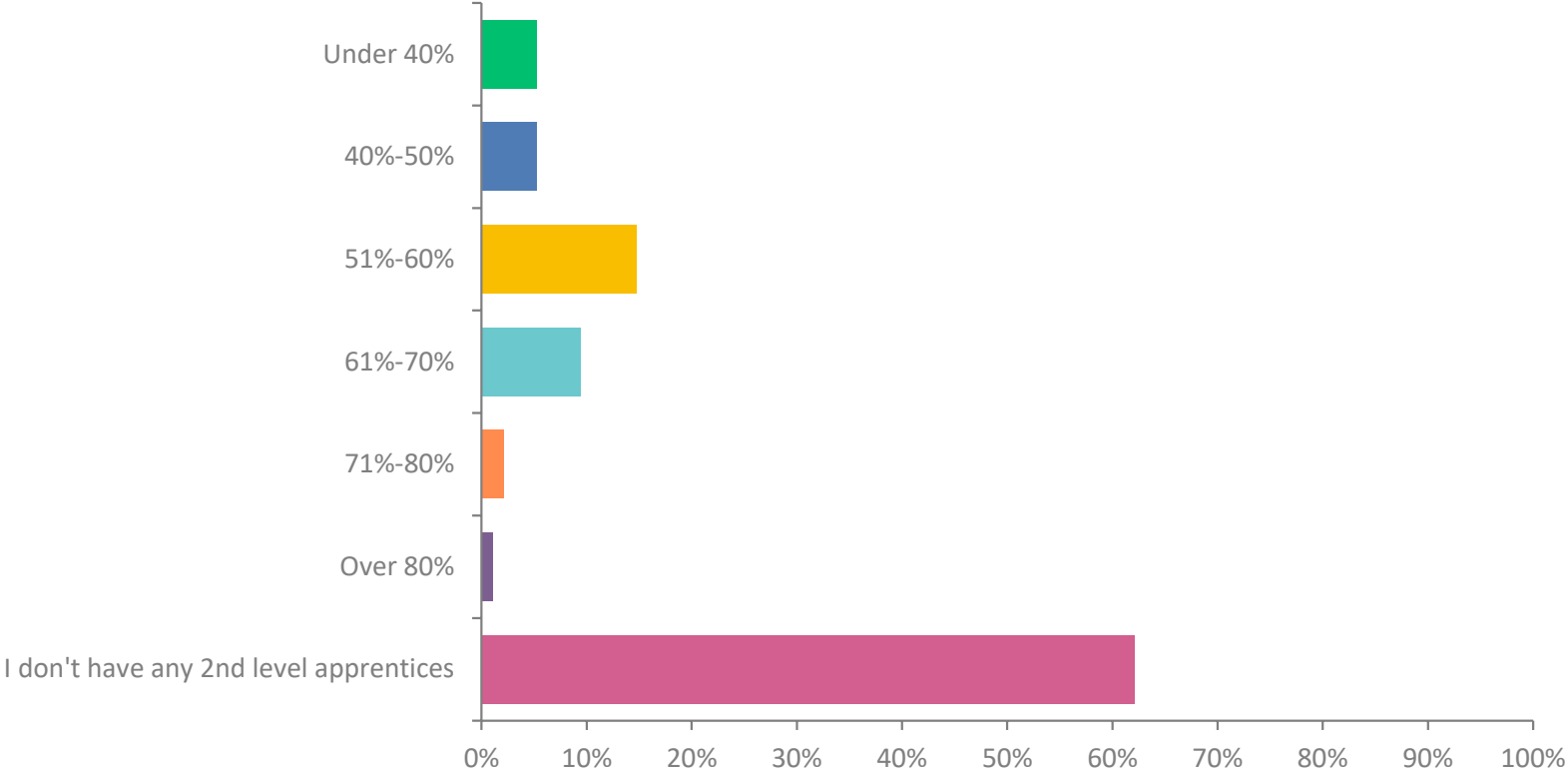
Q10: What % of the journeyman wage are you paying your 1st year apprentices?

Answered: 95 Skipped: 4



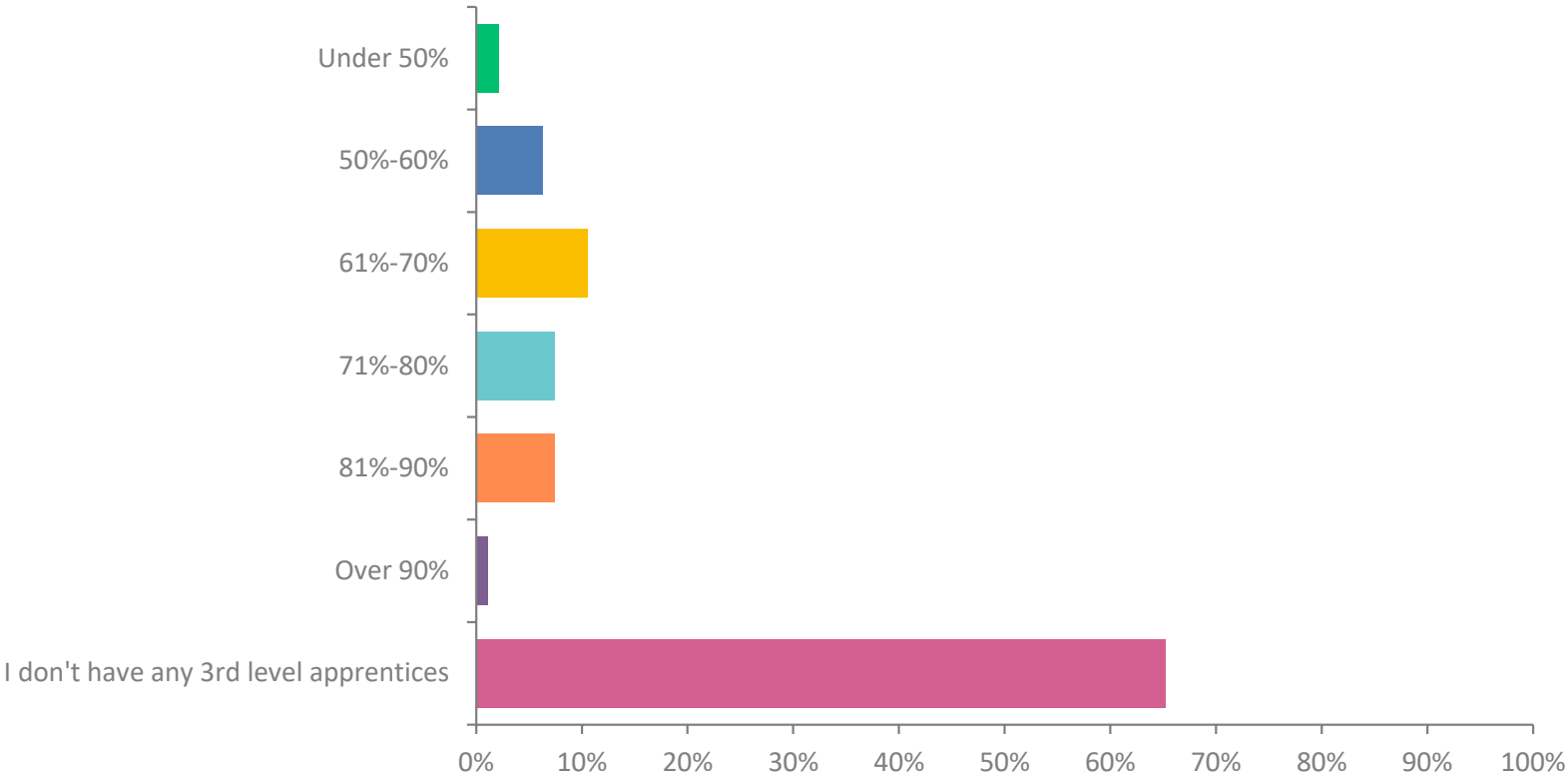
Q11: What % of the journeyman wage are you paying your 2nd year apprentices?

Answered: 95 Skipped: 4



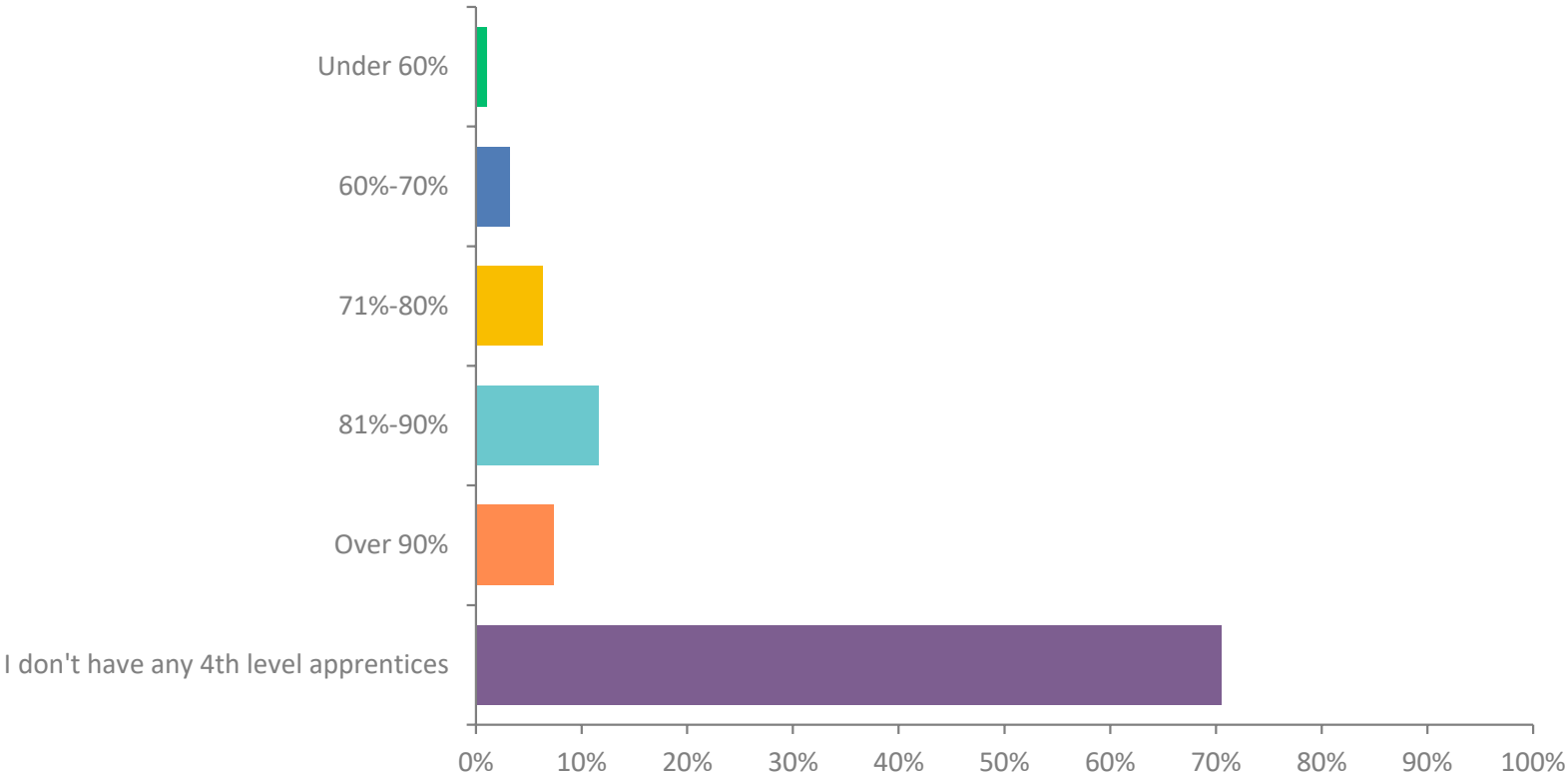
Q12: What % of the journeyman wage are you paying your 3rd year apprentices?

Answered: 95 Skipped: 4



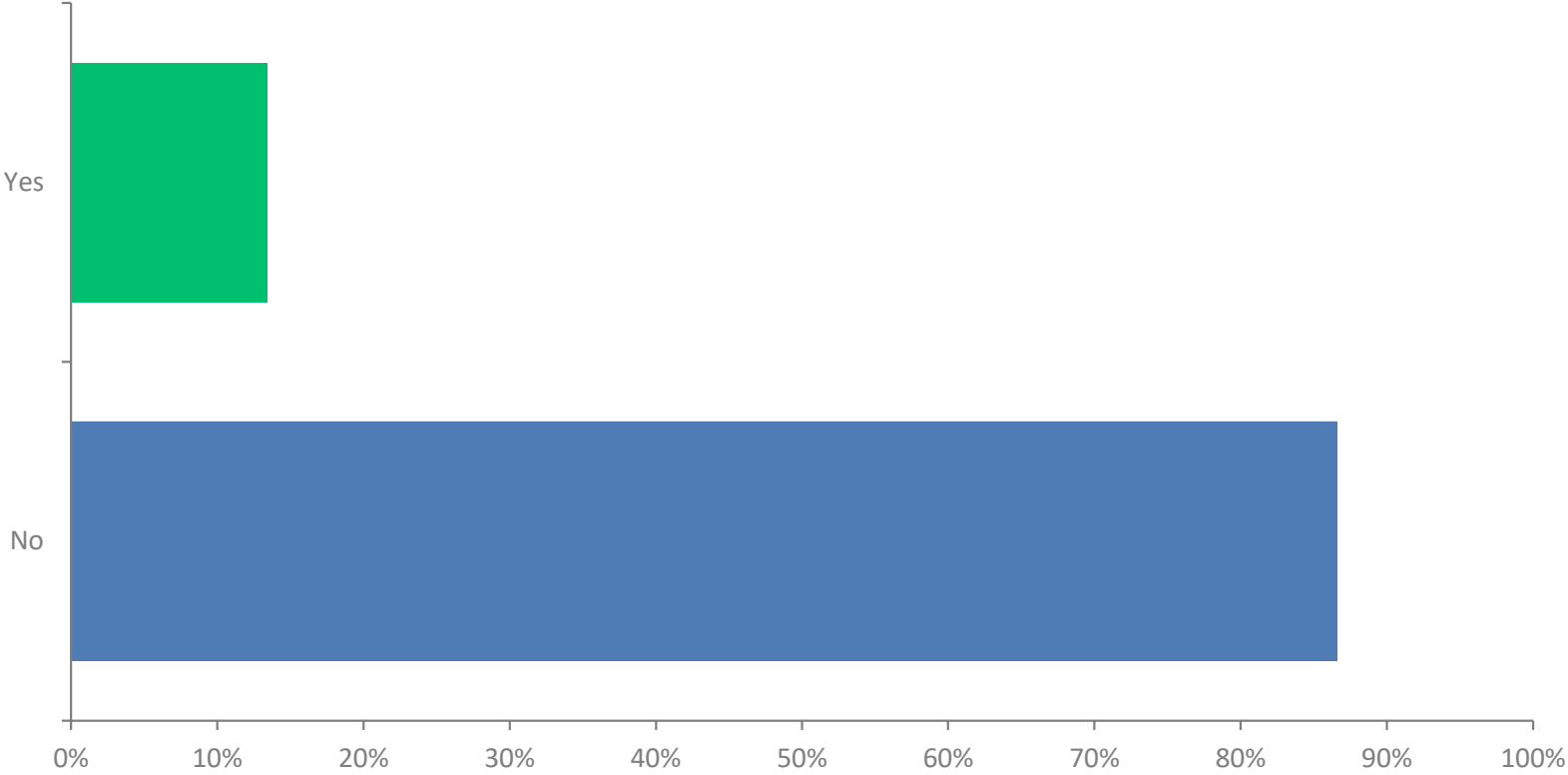
Q13: What % of the journeyman wage are you paying your 4th year apprentices?

Answered: 95 Skipped: 4



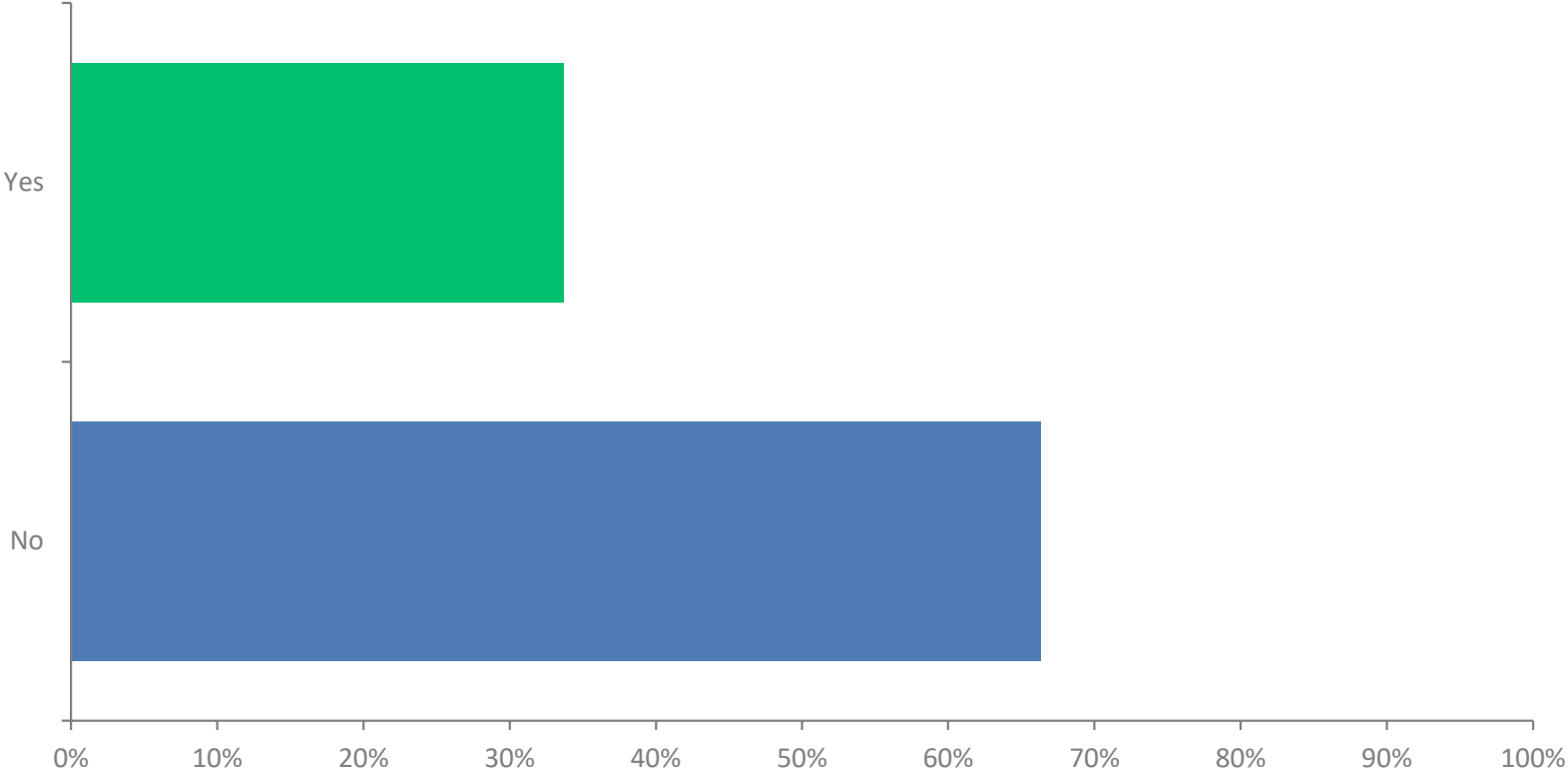
Q14: Do you have your techs sign a training contract? For example, stating that if they leave within a certain amount of time after receiving training, they have to pay some of it back to you?

Answered: 97 Skipped: 2



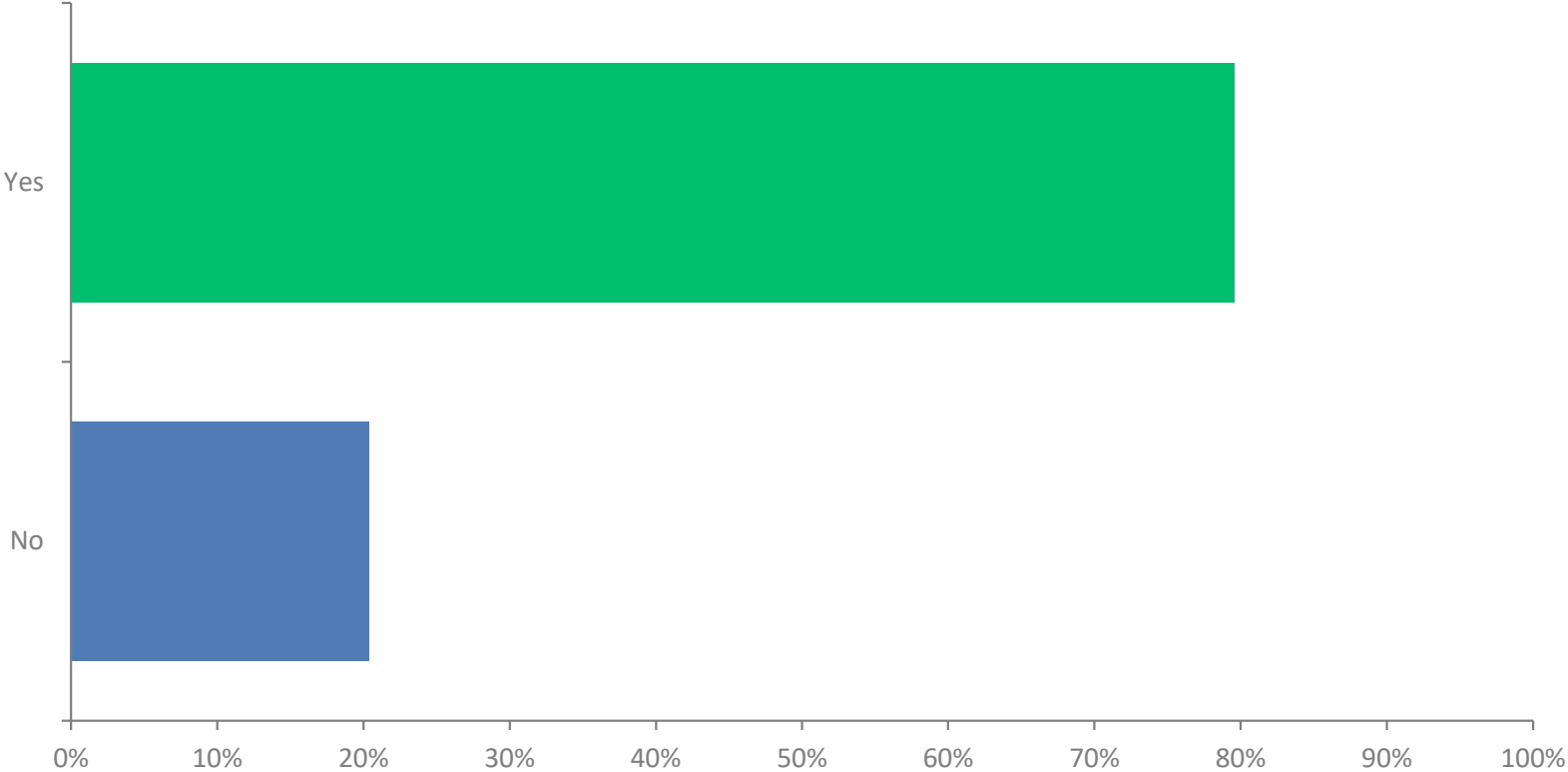
Q15: Do you have some sort of bonus system in place for your techs?

Answered: 98 Skipped: 1



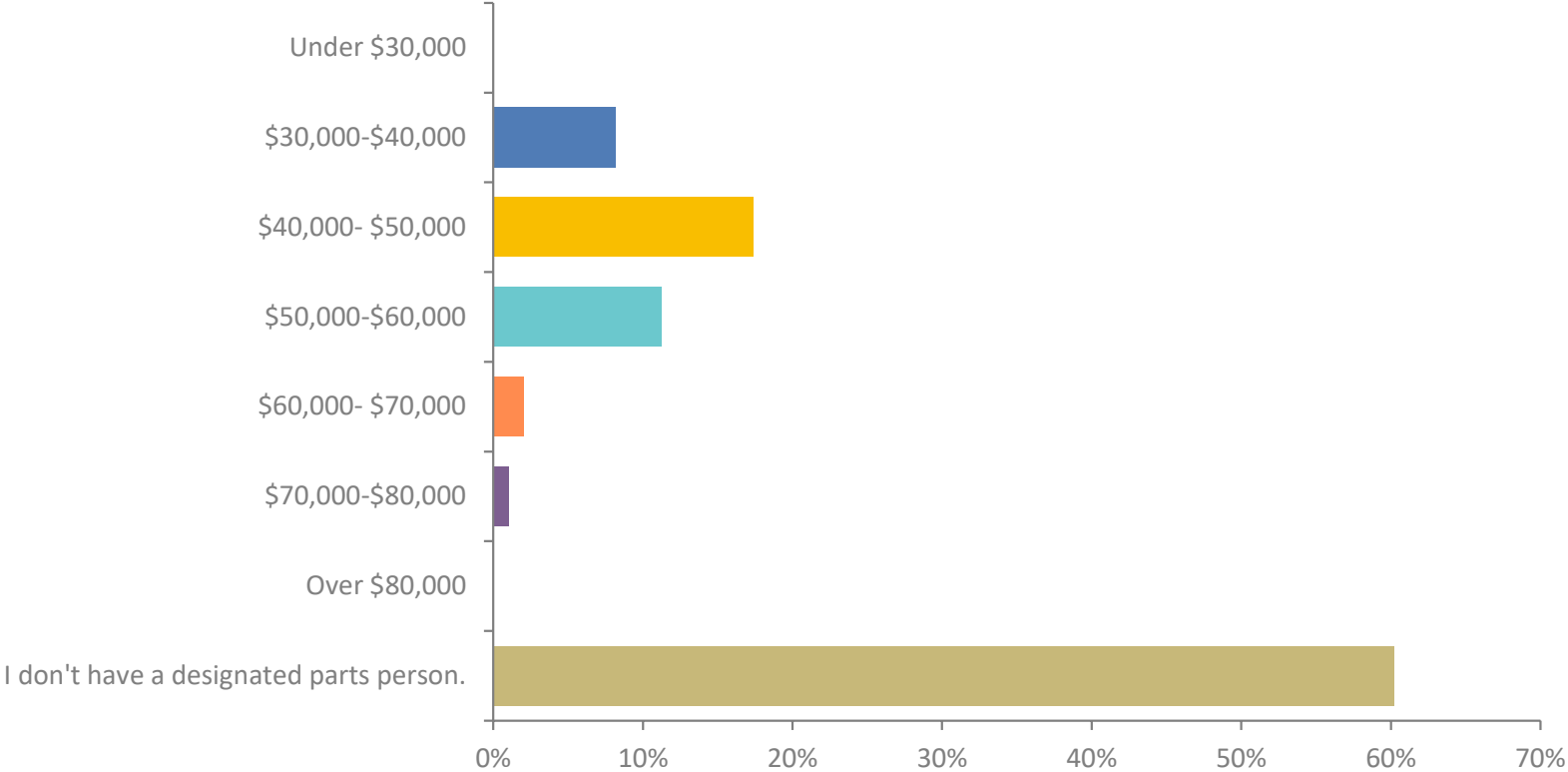
Q16: Do you provide your staff with a Group Benefit Package?

Answered: 98 Skipped: 1



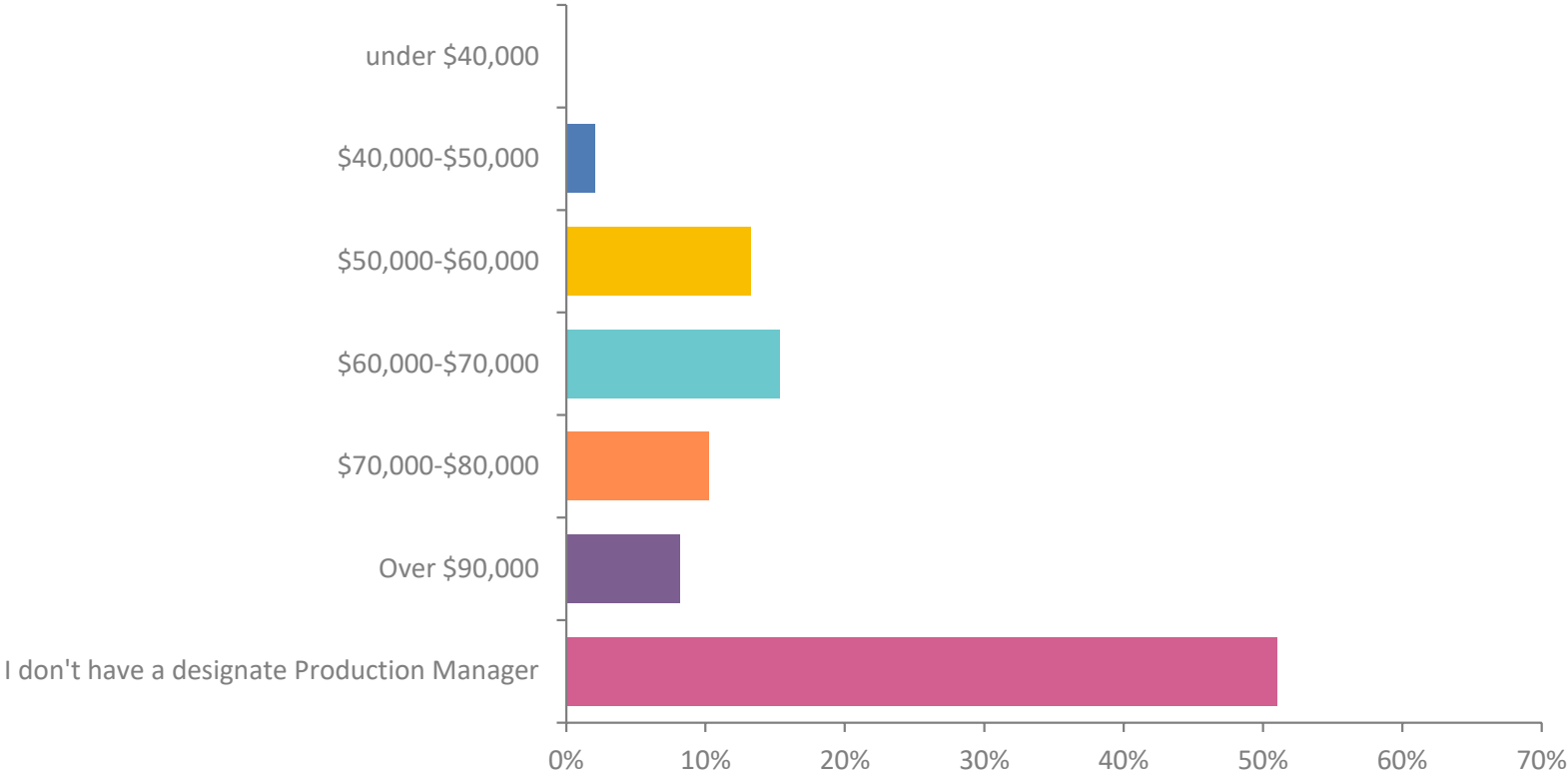
Q17: What do you pay your Parts Person annually?

Answered: 98 Skipped: 1



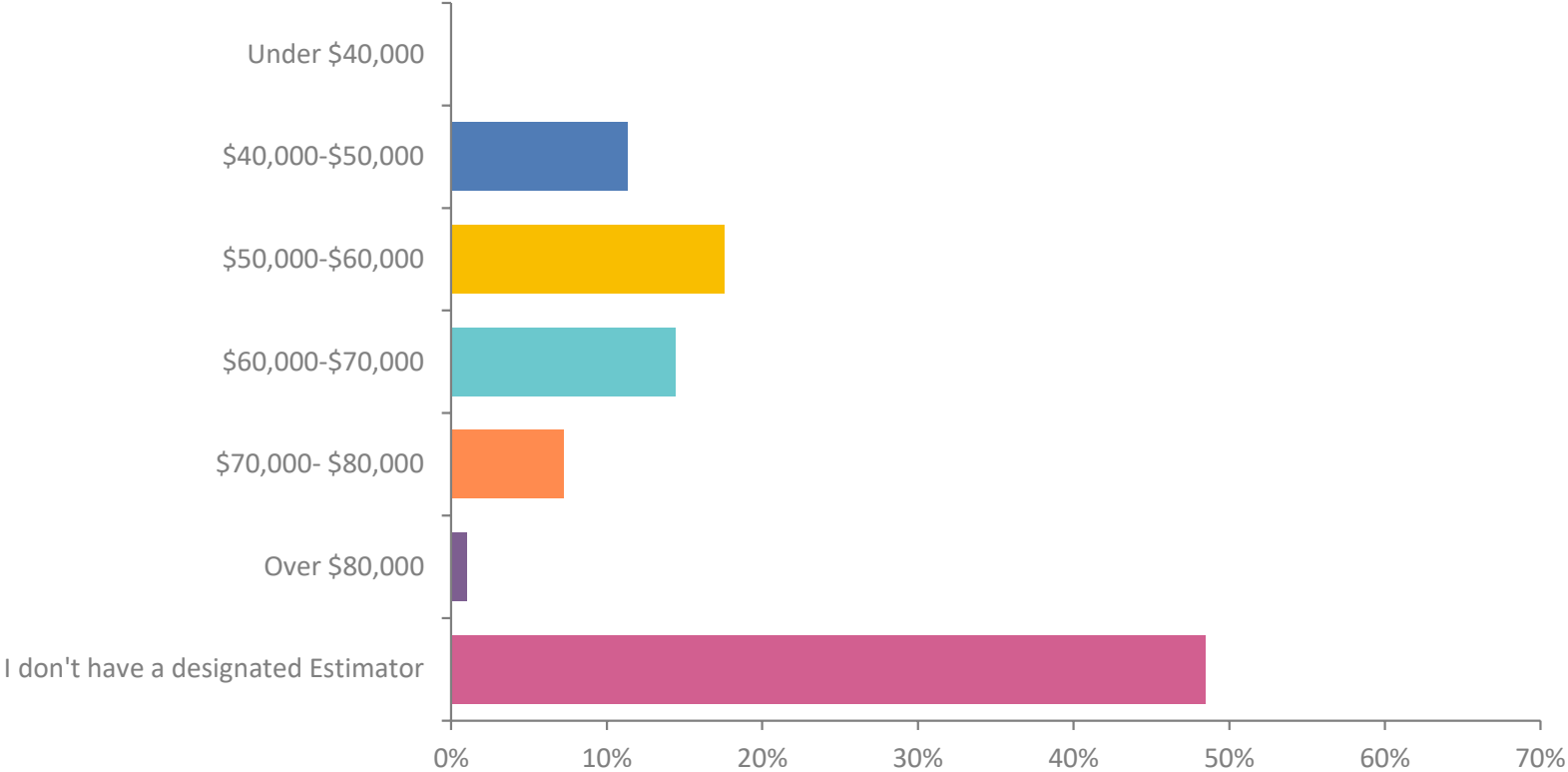
Q18: What do you pay your Production Manager annually?

Answered: 98 Skipped: 1



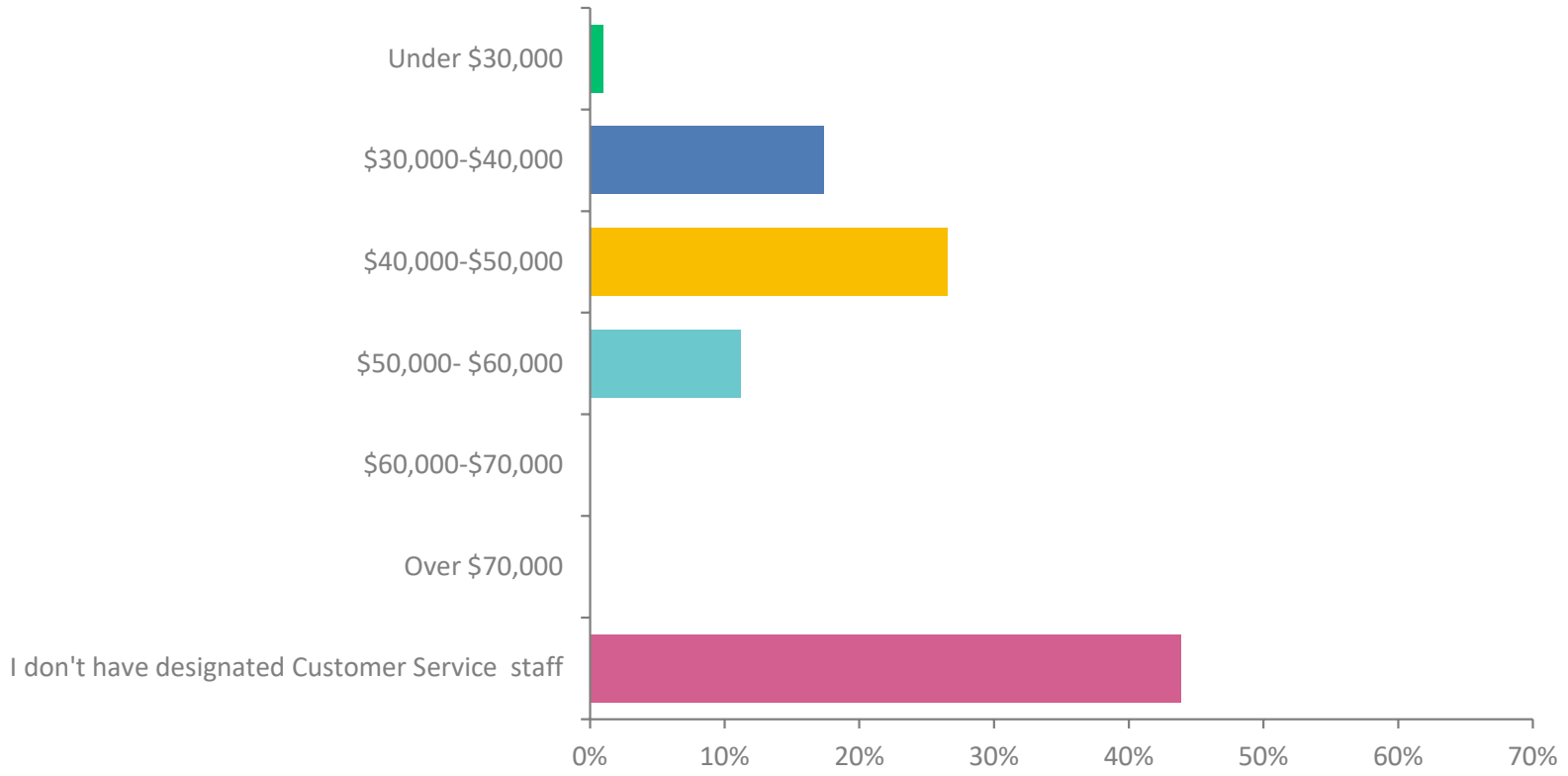
Q19: What do you pay your Estimator(s) annually?

Answered: 97 Skipped: 2



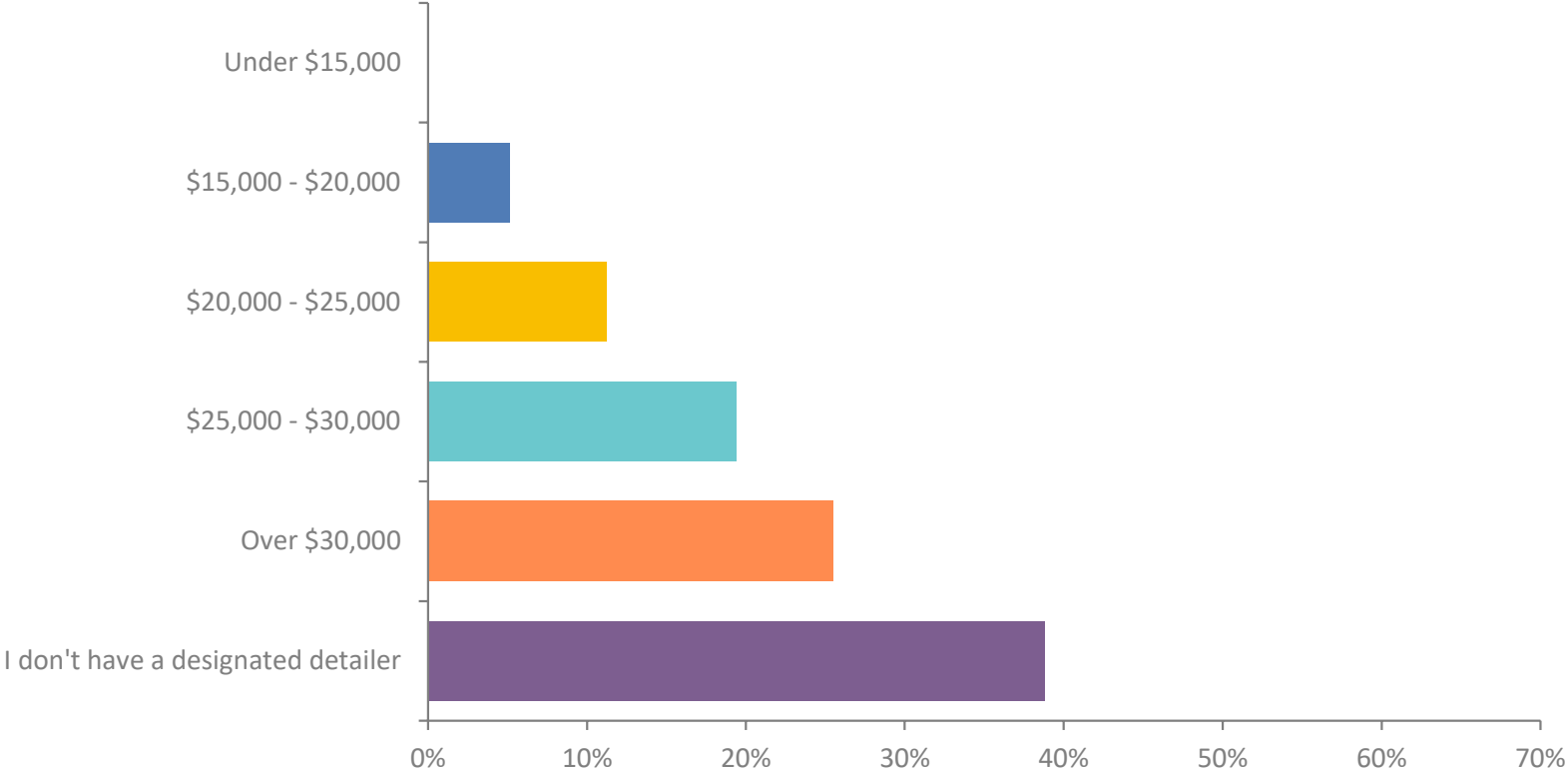
Q20: What do you pay your Customer Service Representatives annually?

Answered: 98 Skipped: 1



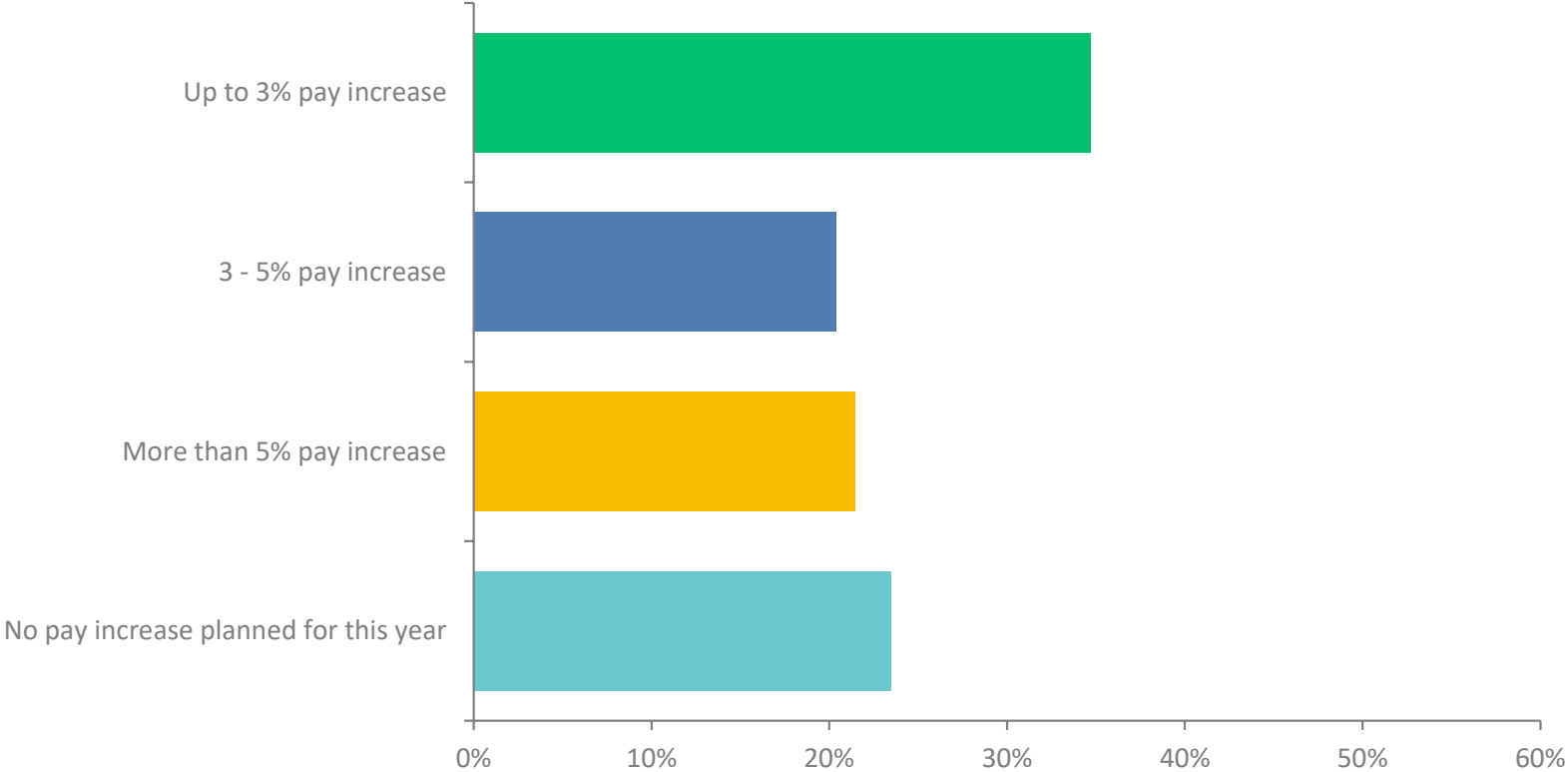
Q21: What do you pay your detailer annually?

Answered: 98 Skipped: 1



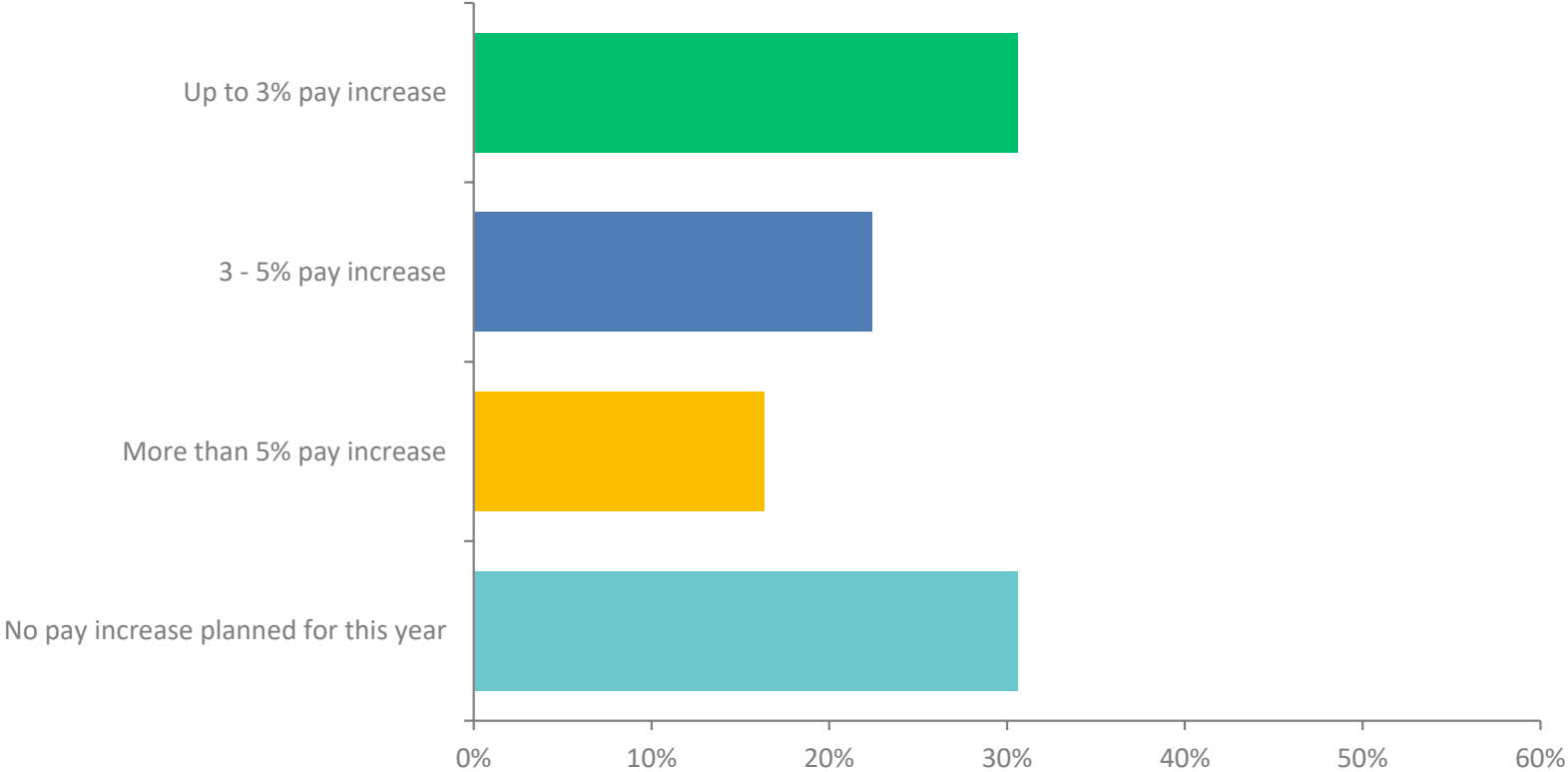
Q22: Will you be giving your production staff a raise this year?

Answered: 98 Skipped: 1



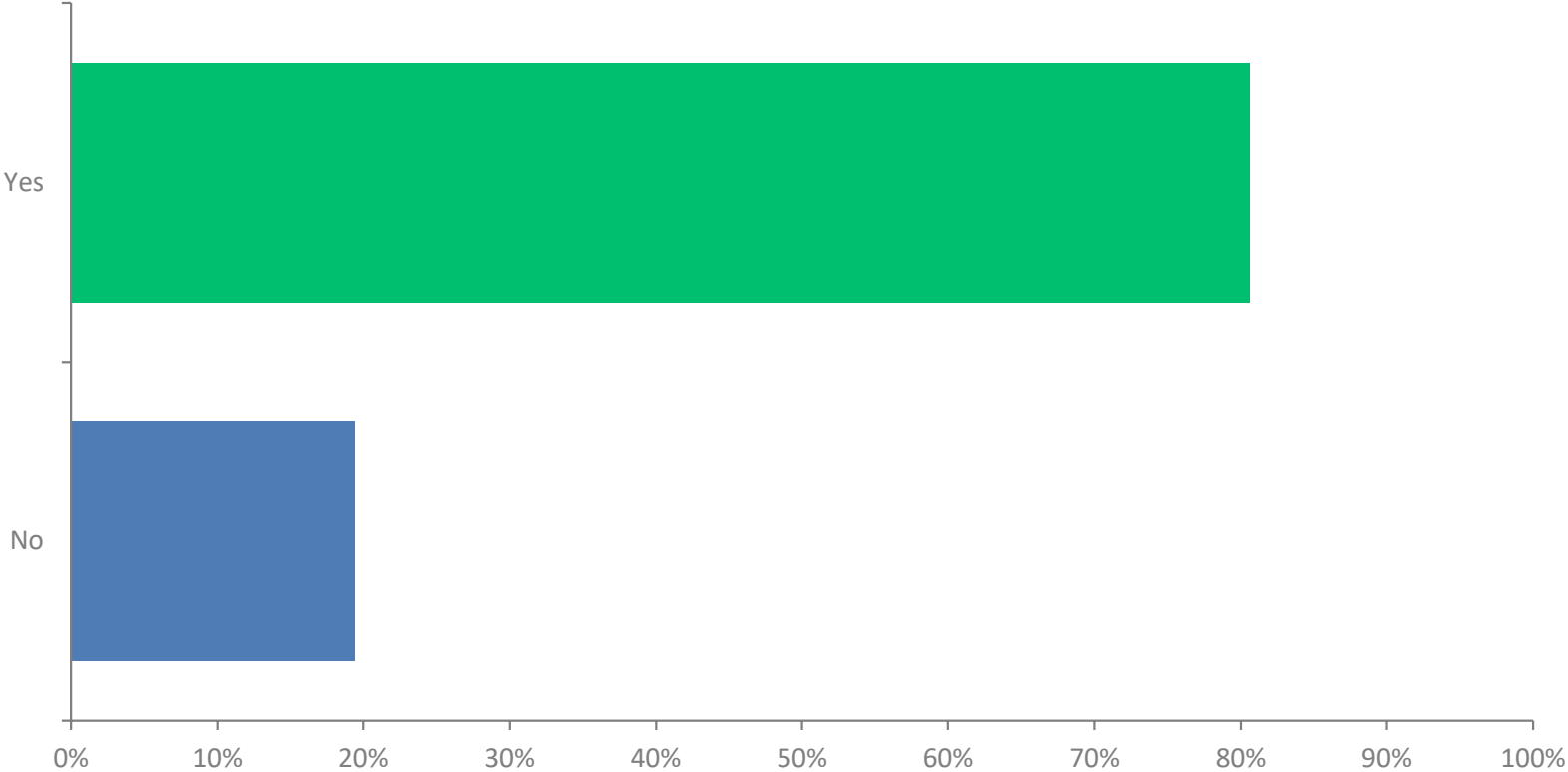
Q23: Will you be giving your administration staff a raise this year?

Answered: 98 Skipped: 1



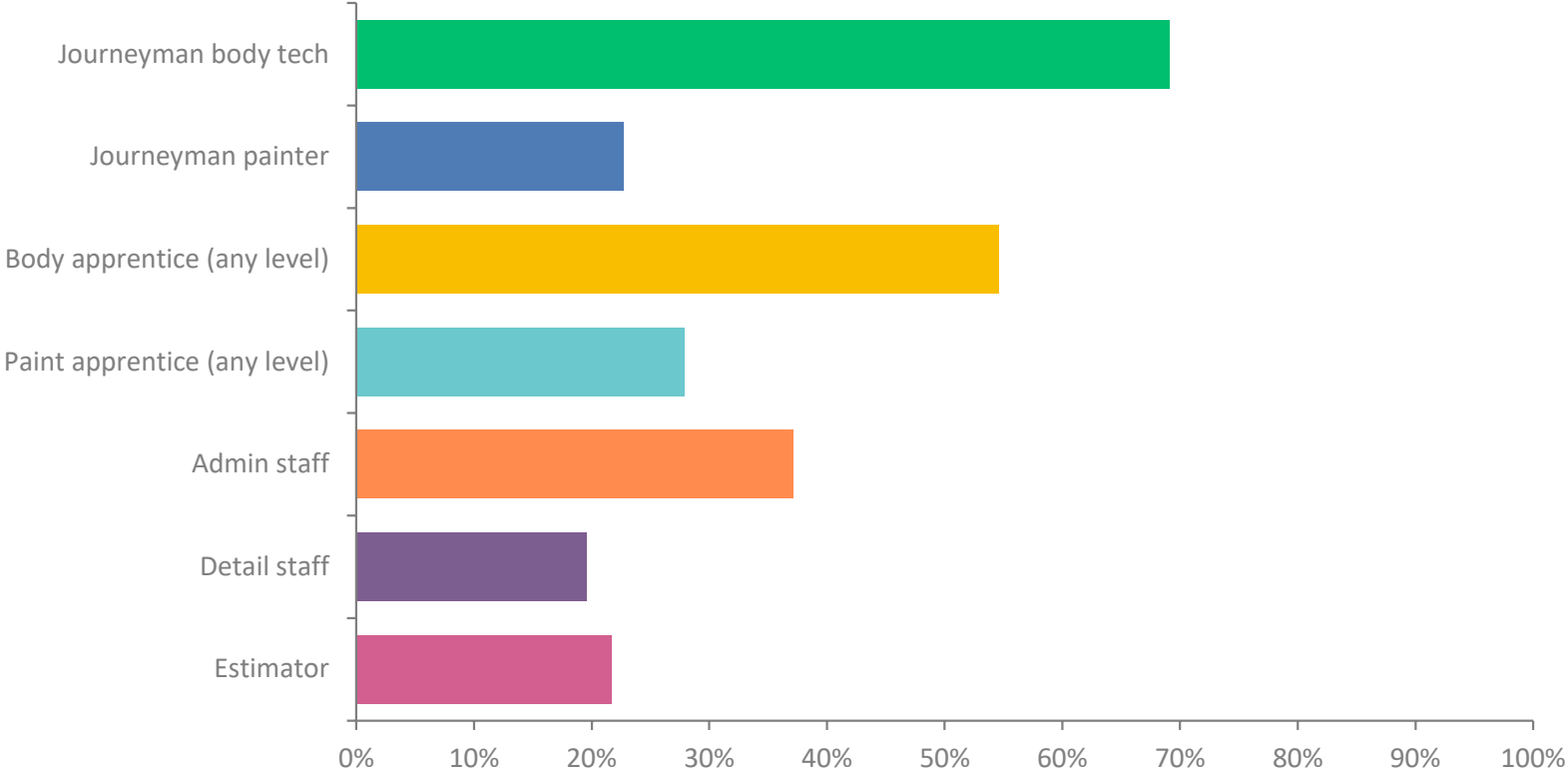
Q24: Would you hire more staff (tech or admin) if you could find them?

Answered: 98 Skipped: 1



Q25: If you were to hire new staff tomorrow, what position(s) would you hire for? You can check more than 1.

Answered: 97 Skipped: 2



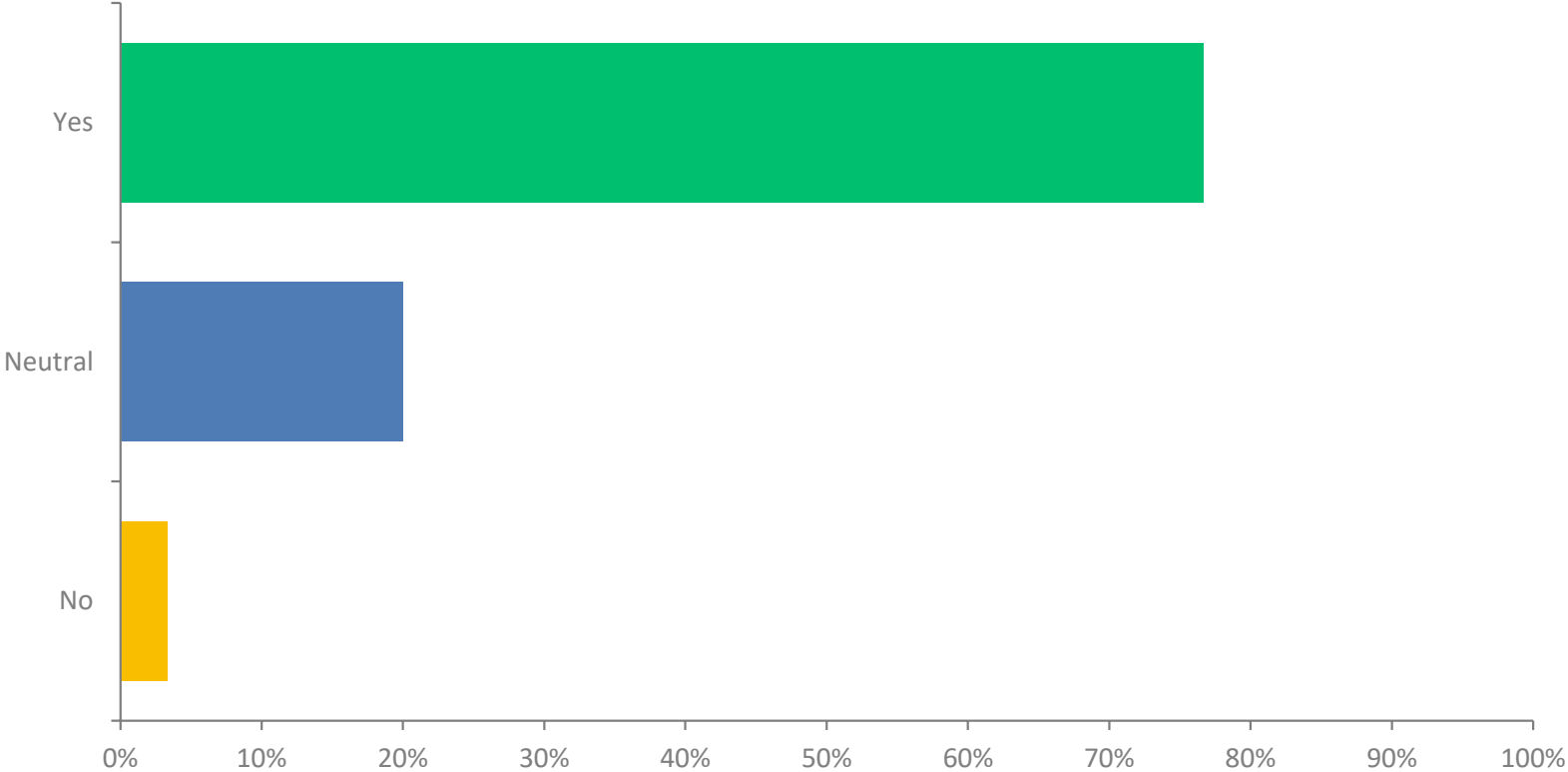
Q26: How many total additional staff would you like to add to your business.

Answered: 96 Skipped: 3

Average	Total Job Openings	Responses
3	269	96

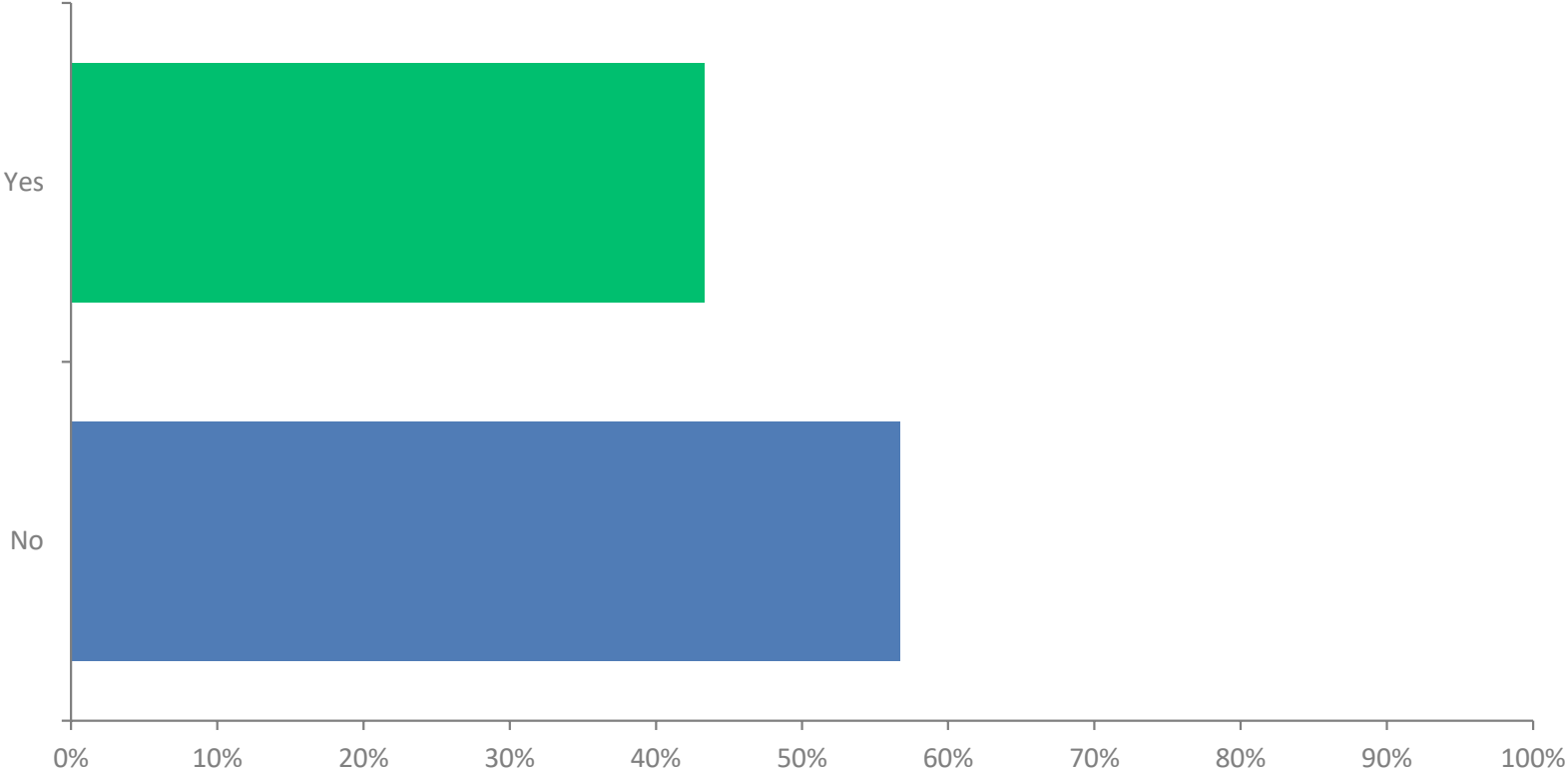
Q27: Overall, do you feel that the ATA is representing the interests of your business?

Answered: 90 Skipped: 9



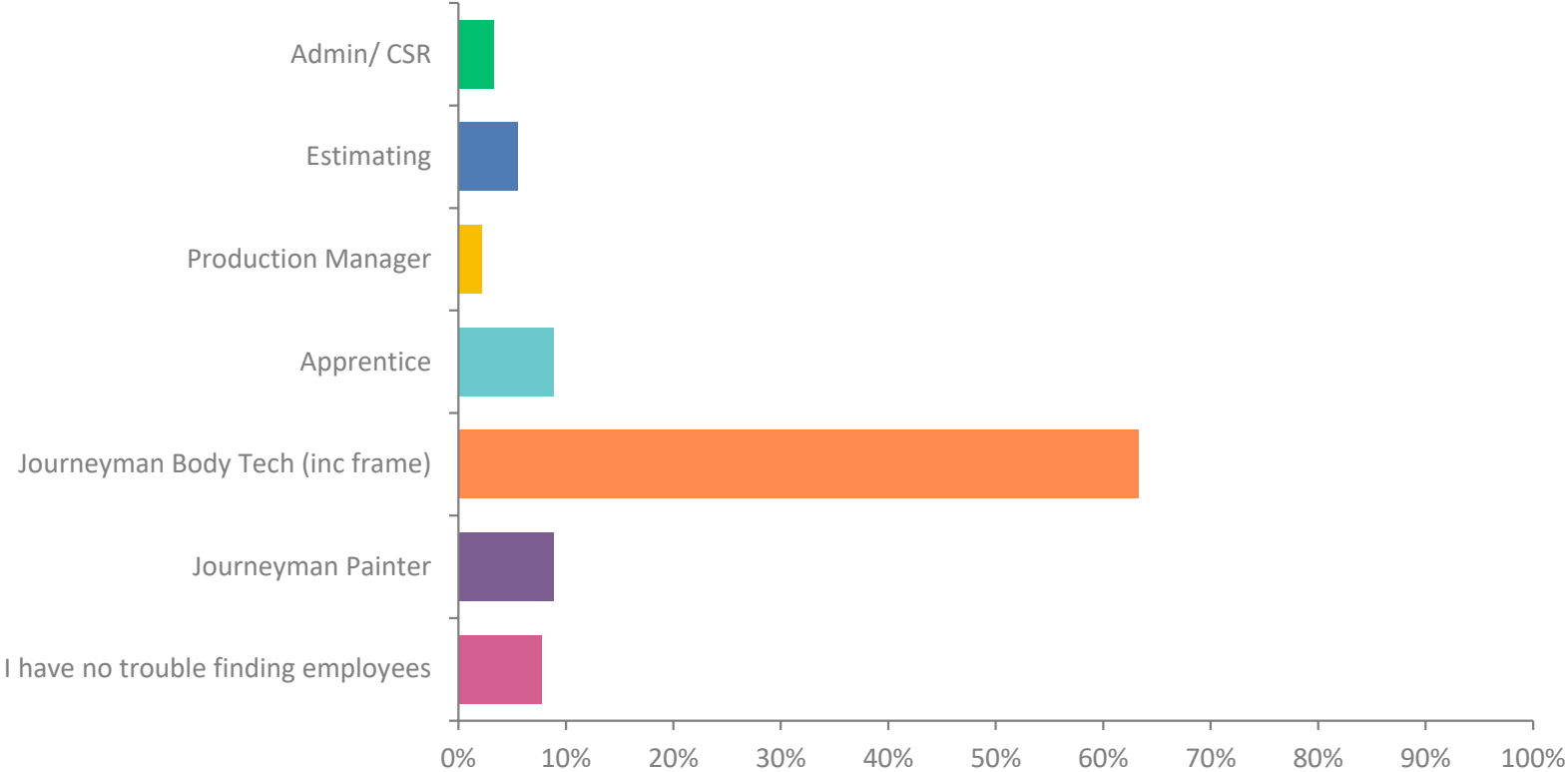
Q28: Overall, do you feel that MPI is responding fairly to the inflationary pressures we are experiencing on labor and materials in the last year?

Answered: 90 Skipped: 9



Q29: In what area of the business do you have the most trouble attracting employees?

Answered: 90 Skipped: 9



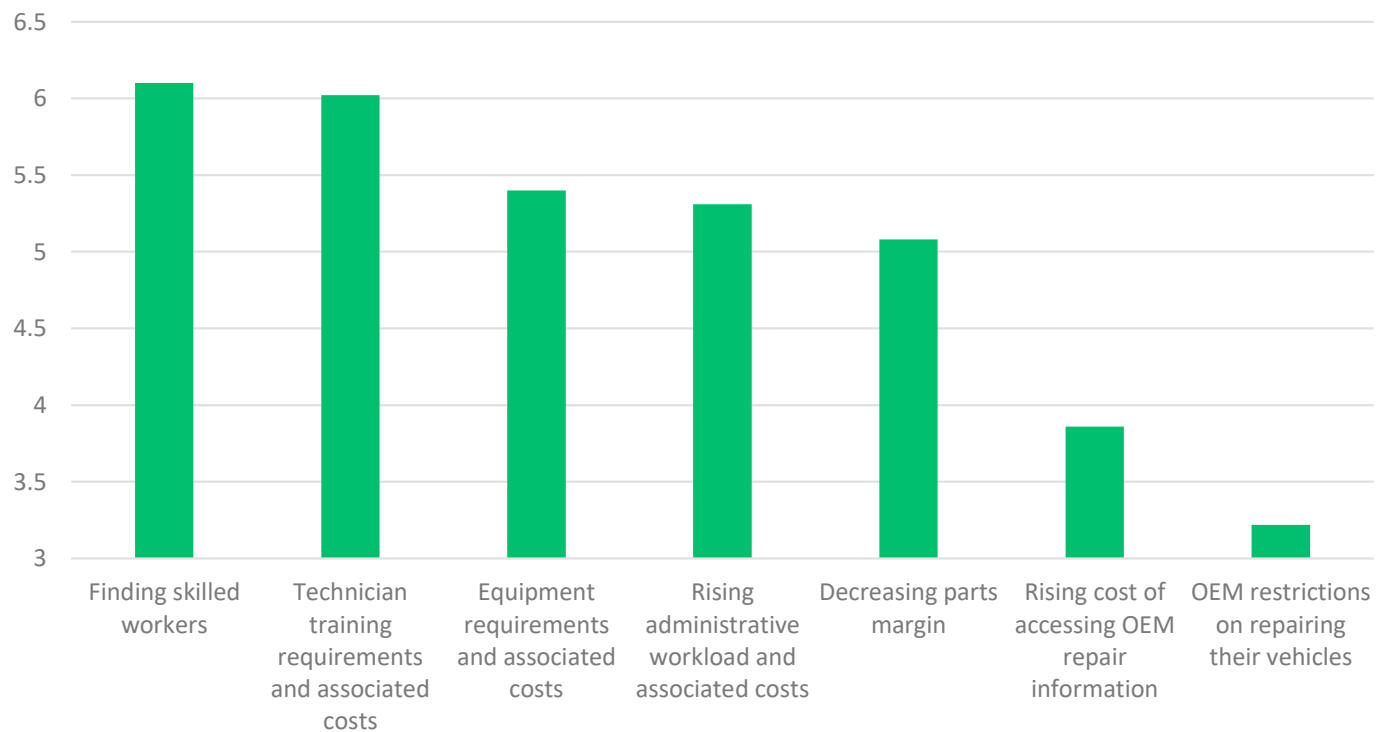
Q30: Please prioritize these listed items below in order from most important to least in regards to seeking additional compensation in future discussions.

Answered: 84 Skipped: 15



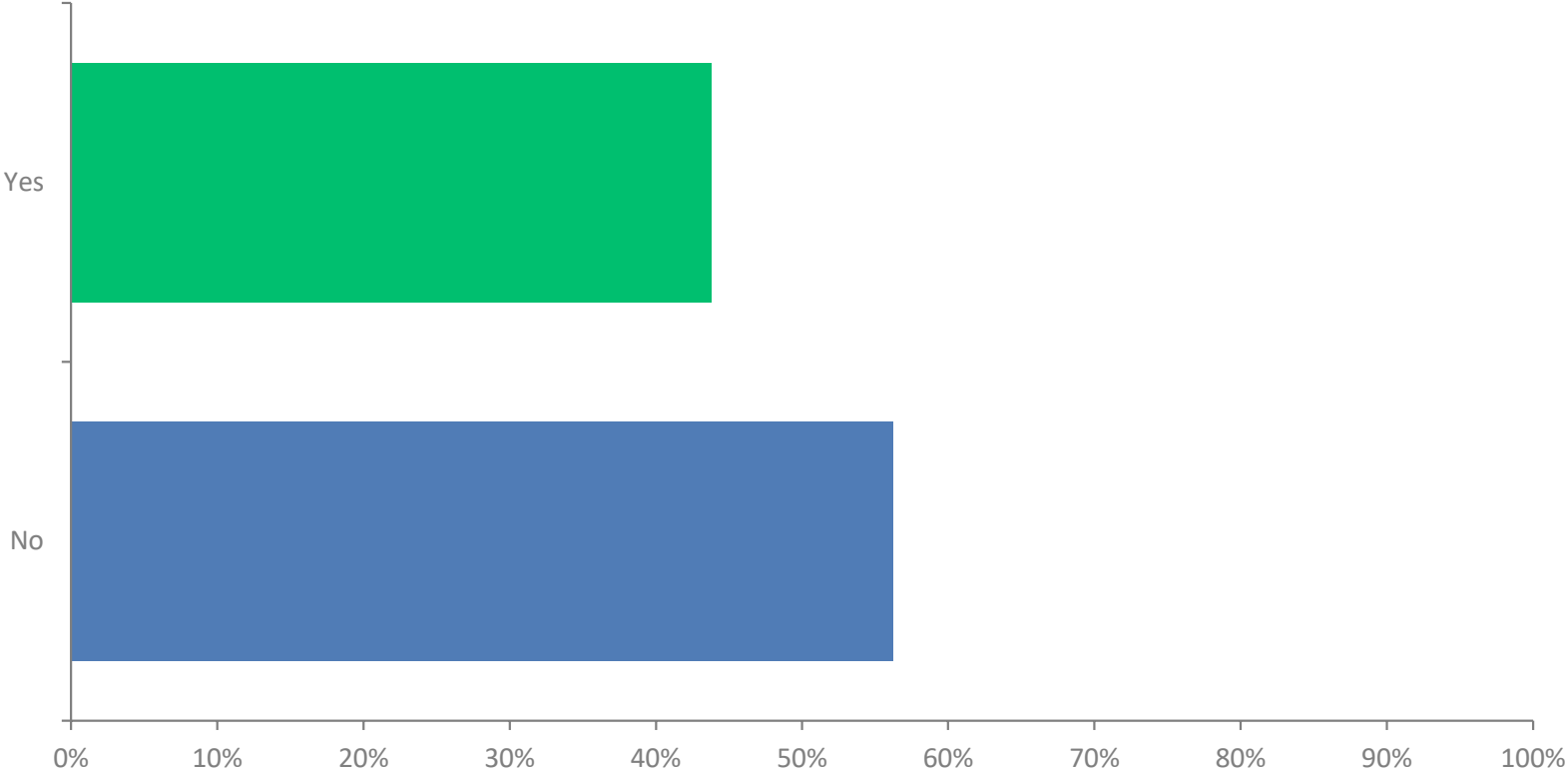
Q31: Please prioritize the list of items below in regards to the level of threat you feel they pose to your business's financial health.

Answered: 86 Skipped: 13



Q32: Do you have a retail customer pay labor rate that is different from the MPI labor rate?

Answered: 89 Skipped: 10



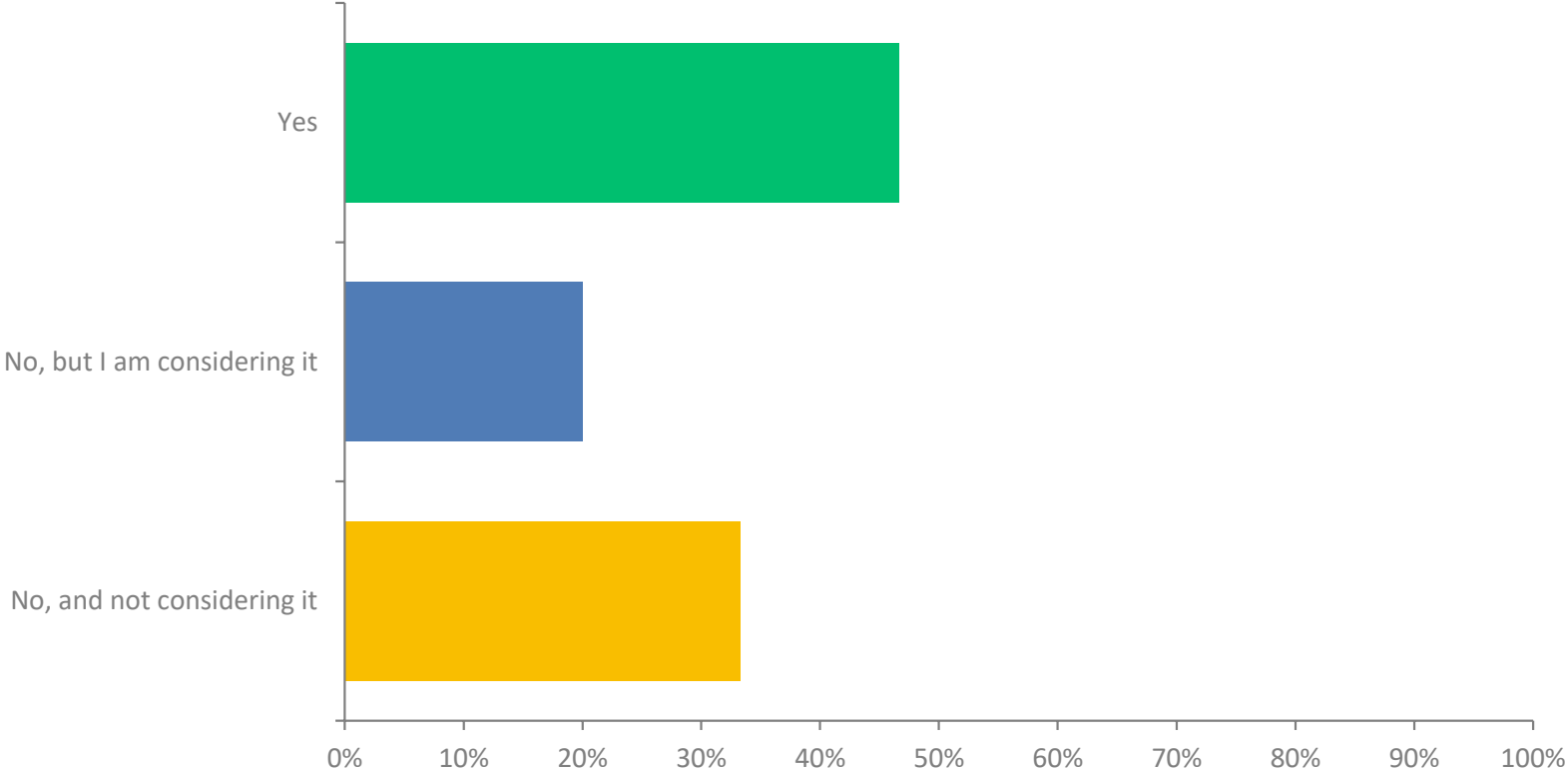
Q32: What is your retail customer pay labor rate?

Answered: 89 Skipped: 10

Answer	Percent	Number
At or below MPI Labor Rate	49%	39
\$85-90	23%	18
\$90-95	5%	4
\$95-100	16%	13
\$100-125	5%	4
\$125-145	3%	2

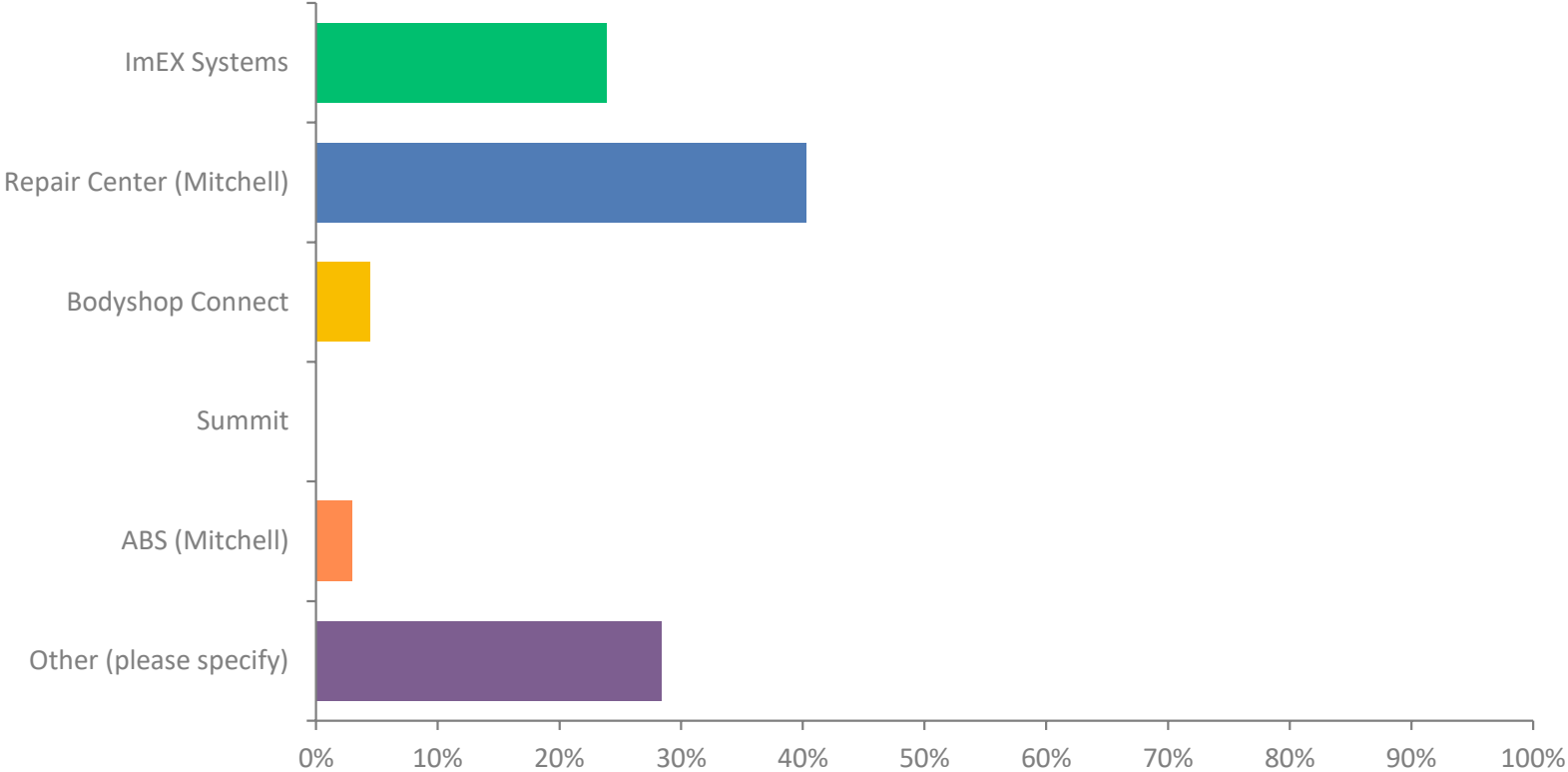
Q34: Do you have a body shop management system?

Answered: 90 Skipped: 9



Q35: If you are running a management system, which one are you using?

Answered: 67 Skipped: 32



Q36: Do you participate in any type of performance group?

Answered: 86 Skipped: 13

